

MNRSC Agenda: May 12, 2018

Location: PEASE Academy, 601 13th Avenue South, Minneapolis, MN 55414



www.naminnnesota.org

Recovery Meeting – Just for Today

Newcomer Orientation- Jeff S

Introduction: What and Why is the Fellowship Services Team (FST)?

- The Minnesota Region is accountable to the Fellowship through the MNRSC, the FST is an elected body of 12 NA members that serve 2 year terms and meet monthly via conference call to carry out the MN Region's business
 - Current Projects focus on Carrying Our Message
 - MN Region Projects Include:
 - NA Minnesota Helpline
 - Bridging the Gap
 - DOC Transition Fairs PR tables
 - Public Relations Tabling Events
 - Digital Project Team/ NAMinnesota.org website
 - MN Region Provides Insurance for all NA MN meetings and events
 - Insurance is automatic, if you are req'd by the venue to demonstrate, request a certificate at the website
 - MN Region Develops and executes Project Ideas/Plans
 - Let us know on a regular basis how we can help
 - FST members have overlapping terms to facilitate continuity
 - Human Resources are the most valuable and needed resource
 - **Check out NAMinnesota.org's New Service Community Page**

Open, Introductions, Readings, Welcome

Attendance:

Area RCMs/members: Area of Hope, Back to Basics, Central MN, Northern Lights, Recovery in the Heartland, Twin Cities, Wee Are Here

FST Members: Joe B (Chair), Jeff S, Dan H, Mark M (Treasurer), Andy S (RD), Jessie N(RDA), Patty K, Sam M

(Jay L, Lucy K and Jojo J excused)

Open Forum (in no particular order)

- **WSC Report, RD and RDA**
 - 10 day conference. The results are posted on the MNRSC Google Group.
 - Jessie offered a solid summary of her report that is included later in the minutes
- **Multizonal Service Symposium- motion 449**
 - \$1,500 divided among all attendees, and each member writes a report
Amendment: \$750 maximum will be distributed if only one member attends (this has never happened)



- **PR Table Events-** FST Sponsors and Project Managers roles described
 - Project Mgr, Volunteers SIGN UP ON THE WEBSITE
 - **Recovery in the Park**, May 18th Augsburg College 9am-2pm, Nathan D, Project Mgr.
 - **Pride**, June 23-34, 2018- registration done, Pam S Project Manager
 - Pam is present and already has former volunteers signed up for Sat 9-12, open slots are posted on website and Pam is handing out sign-up sheets. Pam has also created a Facebook event, directing volunteers to sign up NAMinnnesota.org
 - **Hazelfest**, August 4, 2018, 11am-7pm, NEEDS Project Manager
 - **In Need of Project Manager**
 - **Walk for Recovery-** Sept 15, 9am-1:30pm, Lake of the Isles, Patty, K Project Mgr
 - **MARRCH**, October 29-31, St. Paul River Centre, NEEDS Project Mgr
 - **In Need of Project Manager**
 - **New PR Event MSSA- motion 450- March 2019**
 - **TABLE MATERIALS-** Dan will create a calendar for NA groups/Areas to reserve table material- it will be distributed on a first come first serve basis. If Dan is not available to hand out materials to FST/Project Managers, another member of the FST will make it happen.
- **UMSO – BOD presentation by Rick**
 - Rick states that: We are right in the space we want to be in as a non-profit financially
 - UMSO needs volunteers, members can volunteer for 2 hour shifts
 - Raised prices by 10% on all merchandise, except for the Basic Text
 - Rotating board w/6yr cap on members, several members are beyond that time restriction and will need to roll off
 - UMSO Board 1st Tuesday q month- must hold a shift to be a board member
 - By-laws are published
 - UMSO point of accountability is to the MN Region
 - UMSO did not see a top line decline until the 1st of the year; rent has doubled at Sabathani and Sabathani is RUMOURED to want to double it again; Relationship with Sabathani is less of a partnership today than it has been in the last 22 years. May 2017 \$300/mo to \$550/mo; lease is currently expired and they have not been presented with a new lease
 - UMSO will give a report at each MNRSC going forward
 - Audit is suggested
 - Non-NA merchandise can be sold, and only by approved-by-NAWS suppliers (approved licensed suppliers?)
 - IF RENT INCREASES AGAIN, MNRSC Chair, Joe will be immediately informed by Rick.
 - 2017 Physical inventory numbers are not in yet, will hit on the 2018 financials, typically there is some shrinkage.
 - Medallion Question- The bi-plate medallions don't look like NA medallions. Some people don't like that. Question: Will UMSO stop selling them? Suggestion: Join the Board/ attend their meetings
 - The prices at the UMSO are significantly higher than the retail prices available to addicts and groups in Minnesota from the World Service Office. The markup on IPs is 38%. The markup on keytags is 25% and the markup on books is 20-24% except for the Basic Text which is 8%.
 - Rick encouraged the region to ask the areas if these markups are reasonable in order to pay for the \$17,000/year in expenses that it takes to run to keep the service office open.



Open Forum (cont'd)

- **RCM-GSR Event Proposal- motion 45I**
 - Wee Are Here is already talking about an event to encourage GSR participation in their Area
 - Make the cost \$800, same as COCW
 - One-time event, will consider making it annual based on perceived value following the event

Old Business

- Record Attendance
- Motion 447: To approve FST Minutes from April 14, 2018
- Motion 448: To approve MNRSC Minutes from February 10, 2018
- Elections: RD, RDA, 4 FST members (ballots on the back table)

New Business

- Motion 449: To Allocate funds for Multizonal Service Symposium of \$1500 divided equally among all attendees, with a cap of \$750 if only one member attend.
- Motion 450: To Allocate funds and support for an NA PR table at the Minnesota Social Services Association Convention
- Motion 451: RCM-GSR Event Proposal

Elections

Regional Delegate (RD): Jessie N, Wee Are Here

Regional Delegate Alternate (RDA): Patty K, Twin Cities

Fellowship Services Team (FST):

Chris D, Central Minnesota

Jojo J, Twin Cities

Lori W, Wee Are Here

Sam M, Central Minnesota



Motions:

Motion 447: To approve FST Minutes from April 14, 2018

Intent: To approve the minutes

Financial Impact: None

Maker: Dan AOH

Second: Amanda B2B

Result: **Approved**

Motion 448: To approve MNRSC Minutes from February 10, 2018

Intent: To approve the minutes

Financial Impact: None

Maker: Dan AOH

Second: Bruce CM

Result: **Approved**

Motion 449: To Allocate funds for Attendees of Multizonal Service Symposium

Intent: To provide financial support to NA Minnesota members attending the Multizonal Service Symposium

Financial Impact: \$1,500

Maker: Jessie RD

Second: Mike WAH

Result: **Approved**

Motion 450: To approve funds and support for an NA PR table at the Annual Minnesota Social Services Association Convention

Intent: To further NA Minnesota's relationship with professionals providing services to the still suffering addict

Financial Impact: \$1,000

Maker: Saralyn TCA

Second: Dan AOH

Result: **Approved**

Motion 451: To approve funds and support for an NA Minnesota Regional RCM-GSR event up to \$800. This is a one-time event (based on the success we will then discuss whether it be an annual event or not)

Intent: To encourage greater Regional Unity and exchange ideas of how RCMs and GSRs can further NAs primary purpose

Financial Impact: \$800

Maker: NA Minnesota

Second: Sam CM

Result: **Approved**



MNRSC Chair Report

May 12, 2018

Greetings Fellow NA Members,

I am grateful to be giving another report as Region Chair. The journey thus far has been great. Working with dedicated trusted servants like the members that serve at Region has been nothing short of fulfilling to my spirit. Over the past 3 months we have worked hand and hand in accomplishing many goals to further the primary purpose of NA Minnesota. The following are some of the efforts we have participated in as a Region.

- We have visited multiple Area's. We attended the ASC at, Central Minnesota, South Suburban Fireside, Twin Cities Area, Area of Hope, and the Voyager Area. In visiting these Areas, we were welcomed with open arms and the Spirit of Tradition One was alive in the spirits of those who welcomed us. We talked about concerns, needs and request that are specific to each Area. We opened the line of communication and asked that GSR's carry the message back to their groups that the Region is here to serve the Areas and groups alike. We also talked about the digital Project, website etc. Which I am sure is talked about in the Digital Project Team Report.
- We completed the Insurance purchase. We now have insurance for every NA meeting, event, and gathering of NA members across the State. This process was long and at some points complicated. I thought we would never reach the point of being fully insured. There were questions about the Region being a Non-Profit etc. We were steadfast to the traditions and represented ourselves as nothing other than NA. The underwriters accepted our status and granted us the policy. We first bought the policy with coverage up to One Million per occurrence, only to find out that this would not be enough to cover all that was needed for some events our fellowship holds. We ended up after much negotiation increasing the policy to 2 million per occurrence. Long process but we got it done!



MNRSC Chair Report (Cont)

May 12, 2018

- We sent our Regional Delegates to the WSC. More to be revealed in their report.
- MNNAC was a success. We have chosen a new MNNAC Liaison, Patty K. Patty will be working closely with the MNNAC BOD to ensure we stay informed on request and needs of MNNAC. The convention was once again one of the most awesome conventions ever. "The Great Minnesota Get Together."
- Our newly elected FST Member, JoJo has been doing a great job. Thanks JoJo for assisting in making sure our financials were ready when requested by the insurance adjusters.

The above and much more has been accomplished over the last three months. We are grateful to be able to serve a Fellowship that so freely gives us.

In Loving Service,
Joe B- Minnesota Region Chair



MNRSC Treasury Report

Income 2018 5-8-2018

Pay Pal	233.65
COCW Refund	186.21
Vision Of Hope Donation	226.98
Total Income	646.84

Checking 2-1-2018 to 5-8-2018

Starting Balance – 2-1-2018	27,184.38
Expenses	14,694.72
Donations	226.98
COCW – Refund	186.21
Ending Balance - 5-8-2018	12,902.85

Pay Pal 2-1-2018 to 5-8-2018

Starting Balance – 2-1-2018	245.97
Expenses	310.97
Donations	65.00

Ending Balance - 5-8-2018	0.00
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Expenses 2018 – 5-8

Mail Chimp	200.00
Phone.Com	392.58
Creating Our Common Welfare Registrations	226.00
Pride	160.98
Fellowship Hall Rental- May MNRSC	50.00
Recovery in the Park Booth	50.00
PR – Gas & Mileage	130.64
Printing	38.87
Facebook	19.84
Transition Fairs	1,621.44
Insurance	1,877.00
RD Withdrawal	1,100.00
RD – Airfare	838.00
RD – Luggage	60.00
NAWS Donation	8,000.00
Pay Pal	568.62
TOTAL EXPENSES	15,333.97



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UMSO

It was good to see Rick, UMSO BOD Chair, yesterday at the Minnesota Region yesterday. He presented the financials for 2017. The fixed costs to run the office increased by 36% or \$4,500 between 2016 and 2017. The expenses to keep the office open are now \$17,159 each year. These expenses are only going to get worse, and in order to pay for that overhead, the UMSO has to charge a substantial markup on the literature as you can see in the graph below.

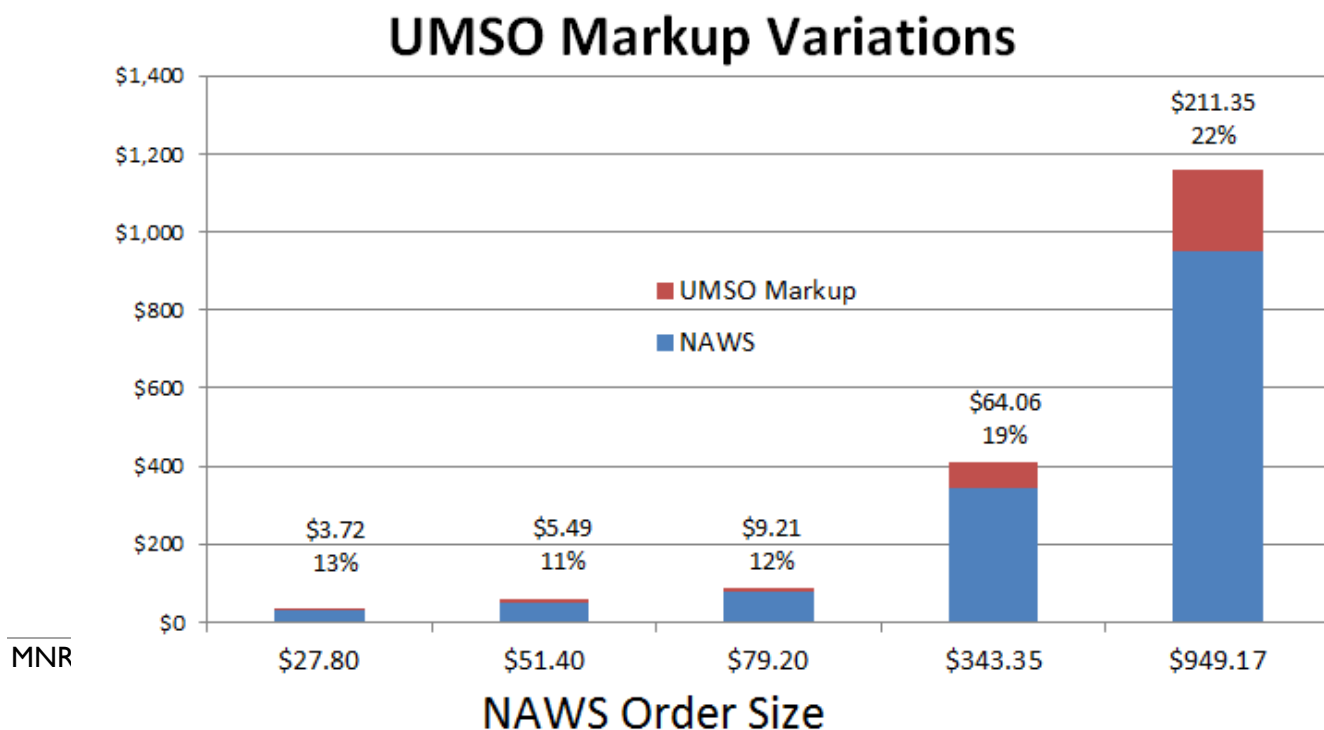
Literature distribution is an important part of carrying our message to addicts who still suffer. Getting literature into the hands of suffering addicts is the surest way for them to learn about recovery in Narcotic Anonymous. But according to the Eleventh Concept, "NA funds are to be used to further our primary purpose, and must be managed responsibly." We need to ask ourselves if it is a prudent use of Seventh Tradition funds to spend \$17,000 a year to maintain an office that is open 6-8 hours a week. That breaks down to \$50/hour for every hour that the office is open.

Also attached is a spreadsheet that compares UMSO pricing to NAWS pricing. You can enter any order you like and compare what it costs from the UMSO vs. what it would cost if ordered from NAWS. This includes shipping costs from NAWS and sales tax costs from the UMSO.

As you can see from the graph below, the larger the order, the worse the disparity becomes. Individual items of note: Basic Text 8%, Other Books 22%, Key Tabs 25%, Informational Pamphlets 38%

Options

- 1) No change – continue to pay the cost of office overhead out of Seventh Tradition Funds
- 2) ASCs sell literature directly to groups – Many ASCs in our region starting doing this when the UMSO stopped shipping
- 3) Groups order online from NAWS – This requires a group trusted servant to use a credit/debit card to place the order
- 4) Some other option





Bridging the Gap Project Report

NA Minnesota Bridging the Gap Program needs the support of the Fellowship! Approximately 5 to 10 addicts a week ask for an NA temporary contact through the website, prison transition fairs, from treatment center professionals, and on NA the helpline. In recent months requests have increased and we need more members to sign up as temporary contacts!!

Please include the attached volunteer sign up sheets at your meetings, service committee meetings and at your events! Members can, of course, sign up on the website as well under the help wanted section of the service community page. You can take a picture of the sign-up sheets and send them to info@naminnesota.org or enter them on the website directly.

We also need Fellowship support to expand the Bridging the Gap program. Bridging the Gap and Helpline business cards are useful to hand out to assessors, treatment professional and addicts at H&I meetings. Please pick up cards at the MNRSC and request more by emailing info@naminnesota.org



Helpline Project Report

The NA Minnesota Regional Helpline receives an average of 271 calls per month!

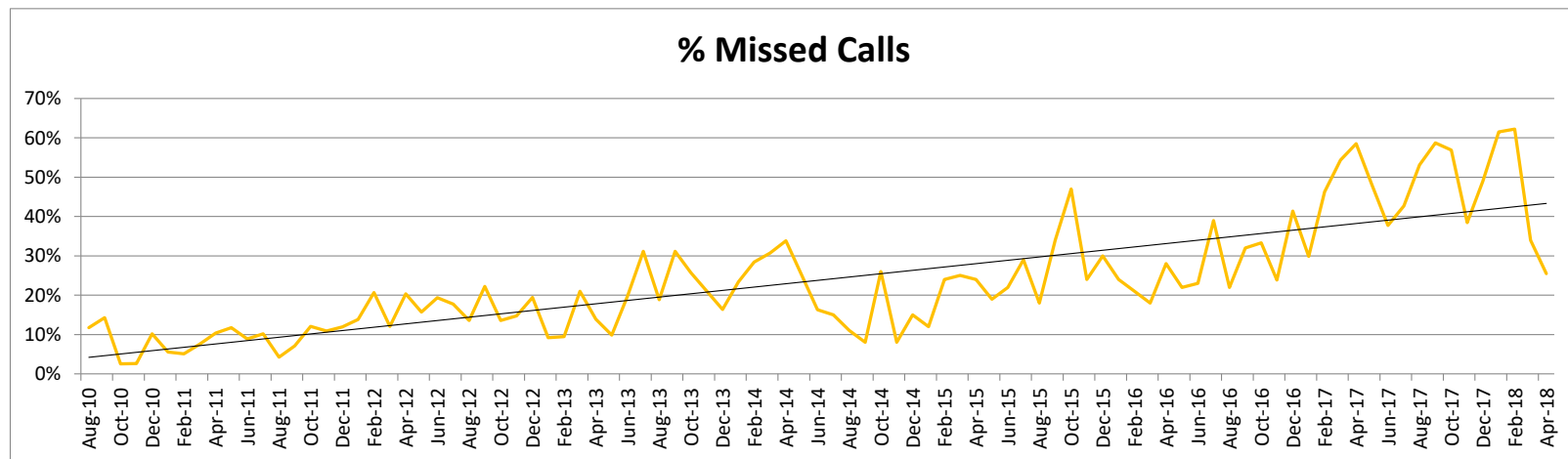
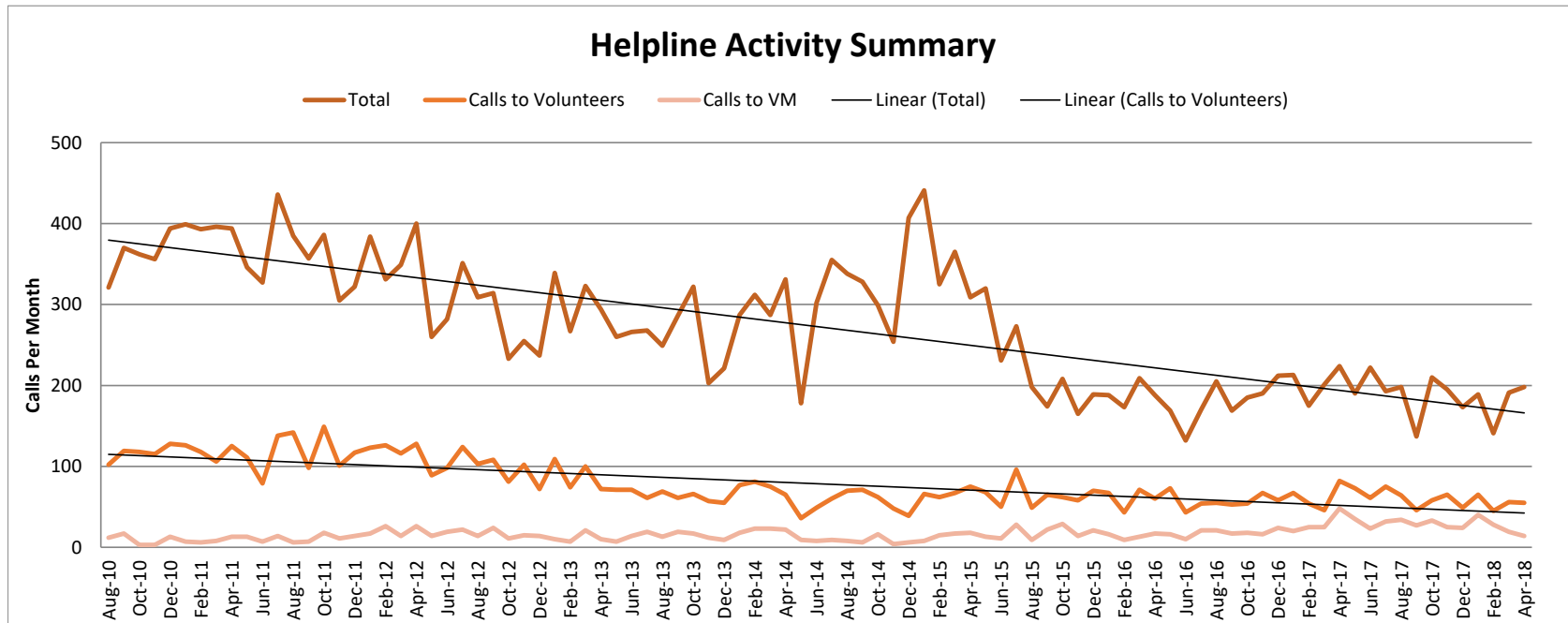
Helpline callers listen to readings, hear meetings lists, request speakers, referrals, or speak directly with an NA Helpline volunteer. Approximately one third of callers request to speak directly to a Helpline volunteer, an average of 2 calls per day. In April 2018 helpline volunteers picked up 75% of the calls to volunteers, the remainder went to voicemail and were answered by another volunteer.

The Helpline welcomes new volunteers for this rewarding service! Helpline callers receive a variety of calls from addicts seeking support, to members looking for meetings in unfamiliar Areas, to the friends and family members of addicts seeking advice and support on how to support their loved ones in active addiction. When a volunteer signs up for Helpline service, they are emailed and asked to read a Helpline volunteer orientation manual. Volunteers then do a short orientation with the Helpline manager, they are entered in the Helpline call queue, and they begin answering calls!

Please include Helpline volunteer sign-up sheets at your Area's meetings and events.

Volunteer requirements include 6 months clean time, access to current NA meeting lists, email address, and a phone! Sign-up sheets are included in the MNRSC minutes and can be photographed and emailed to info@naminnesota.org.

MNRSC May 12, 2018 Helpline Activity Summary Report Charts





Digital Project Team Report

May 12, 2017

New Website Launches

We successfully launched our new website on March 31st. This is what we accomplished so far.

- ☒ **Responsive Design** – The new site was redesigned with a mobile experience in mind. First we look at how a new page or function looks on a phone and then we consider the desktop experience.
- ☒ Online Committee Archives
- ☒ Update the meeting list
- ☒ Submit a new NA Event
- ☒ Submit your GSR or Committee Report
- ☒ Online donations
- ☒ Download an insurance certificate
- ☒ Volunteer for Service Opportunities
- ☒ An interactive Facebook-like community
- ☒ News About NA
- ☒ **A Multi-Site Installation**
 - The **main site** is public facing and contains most of the same information that we had on the main page for Newcomers, Professionals, Events and Meeting Lists
 - Each **Local Committee has their own site**. These are also public facing with a special focus on the local fellowship. Each site will be maintained by the committee's web servant. In the absence of a web servant, it will not be updated at all. This is also where the web servant updates the format of the local meeting list
 - **Events** are maintained in their own subdomain with ecommerce capabilities.
 - www.mnnac.org now points to the **MNNAC 26** online registration site.
 - **NA Service Community** is a site designed for NA trusted servants. This is where you can log in to access functions available only to NA members:

Website Enhancements

Our website continues to be a work in progress. We try to keep up with new WordPress technology as it is released. The enhancement queue includes:

- ☐ Update the map of ASCs and make the map clickable
- ☐ Make the site GDPR Compliant
- ☐ Create a filterable trusted servant list
- ☐ Install a Wiki for Guidelines and Bylaws maintenance
- ☐ Blog pages
- ☐ Volunteer form submission automatically updates a user's profile interests
- ☐ Online training videos
- ☐ Custom 404 page and automatic broken link detection
- ☐ Facebook Response Assistant



Monthly Web Servant Training

On the second Wednesday of every month we are scheduling a monthly training session for anyone interested in learning how to maintain their local area websites on www.naminnnesota.org. Having the responsibilities of a web servant, updating and maintaining a website for Narcotics Anonymous, can be daunting and a little bit scary. We hold this meeting to make sure you are comfortable and confident in your abilities. We'll have a prepared agenda, but this will be extremely informal with lots of time for Q&A and plenty of step by step demonstrations.

[Our next training session is scheduled for Wednesday, June 13th @ 7:00 pm - 9:00 pm](#)

General Data Protection Regulation

GDPR stands for *General Data Protection Regulation*. This is a European regulation meant to give people control over their personal data. It becomes enforceable by May 25th, 2018. All organizations 'handling' personal data of citizens or residents of the European Union (EU), regardless of location, have to comply with GDPR, including websites that have:

- ☐ An e-mail address field on a contact form or checkout page.
- ☐ A log in function on the website.
- ☐ Database with order information.
- ☐ Event sign-ups.

GDPR forces website and web shop owners to inform visitors:

1. Which personal data is being collected
2. What the data is being used for
3. Who is handling the data
4. How the data is obtained
5. How and where the data is stored

The EU General Data Protection Regulation (GDPR) is a comprehensive set of rules designed to keep the personal data of all EU citizens collected by any organization, enterprise, or business safe from unauthorized access or use. We currently don't have any Europeans on our website, but as soon as an EU citizen signs up for MNNAC, or Sponsorship Behind the Walls, we will be liable for any penalties imposed for not following those provisions. There are no exemptions for size, scope, location, or first offenses. Provisions in the GDPR grant the EU the authority to enforce the regulations across international borders. This is the direction that data ownership is going and we will be moving that way, not just because it's the law, but because it's the right thing to do.

Organizations that ignore the GDPR are opening themselves up to uncertain liability, substantial risk, and potential financial hardship. The gravity of the GDPR would suggest a prudent course of action is required, including establishing procedures, protocols, and policies that address and meet the requirements of the law. This EU General Data Protection Regulation (GDPR) Policy will give you a head start on building guidelines that fit your company's circumstances.

More in-depth information is available on whatisgdpr.eu



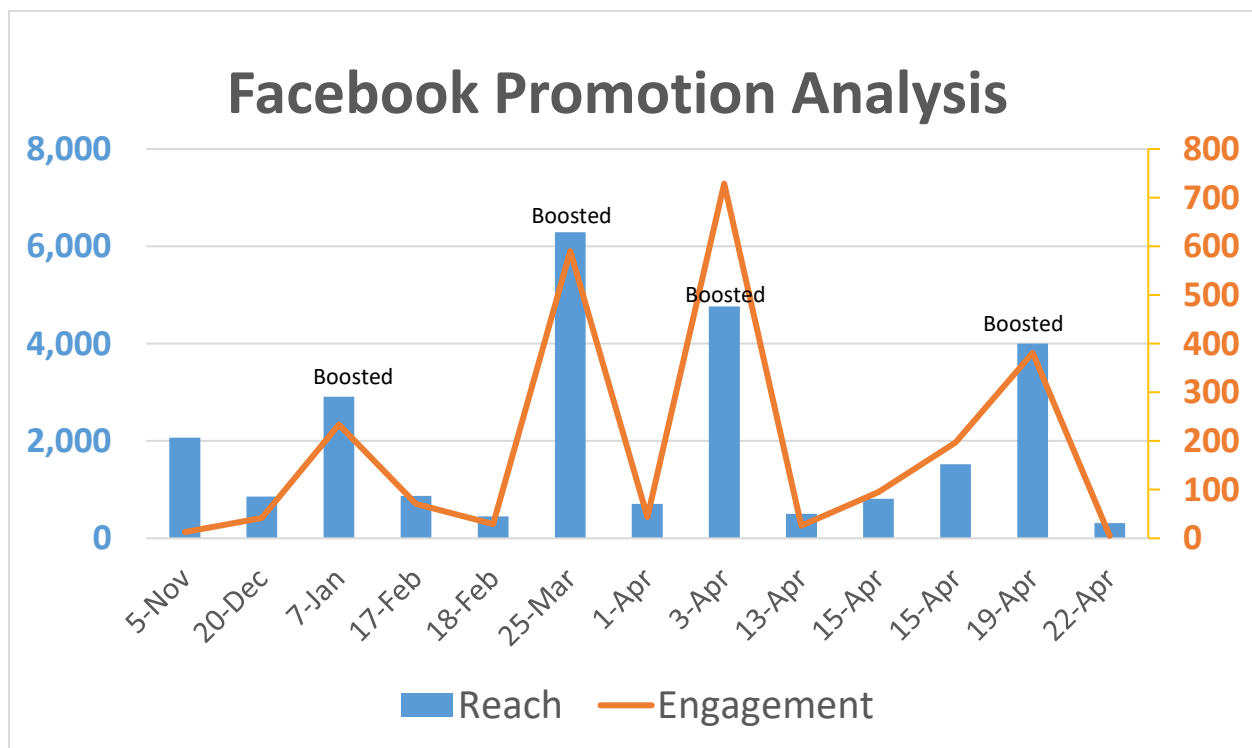
Promoting Facebook Posts

We've been experimenting with boosting Facebook posts to increase our reach on important announcements. This year we boosted 4 posts with good results. On average, standard posts reach about 900 people. This varies based on the nature of the post. Information about MNNAC and other events tend to do better than information about service. The reach of boosted posts is 5 times that amount, nearly 4,500. And the organic reach nearly triples.

The cost for a boost is \$20 so on average we're paying about a ½ cent for each additional person we're reaching. But the important part is the engagement. Are people liking and clicking on the links? Total engagement and clicks increase 900% on a boosted post and reactions; likes, comments and shares increase 700%. The ultimate goal on a boosted post is to increase the number of people who click on the link. On average we're paying about 8 cents per click when we boost a post.

Paying 8 cents to generate \$40 for a convention registration is extremely cost-effective.

Post Type	Total Reach	Organic Reach	Paid Reach	Total Engagement	Clicks	Reactions
Standard	900	900	0	58	33	25
Boosted	4,492	2,554	1,938	484	308	175



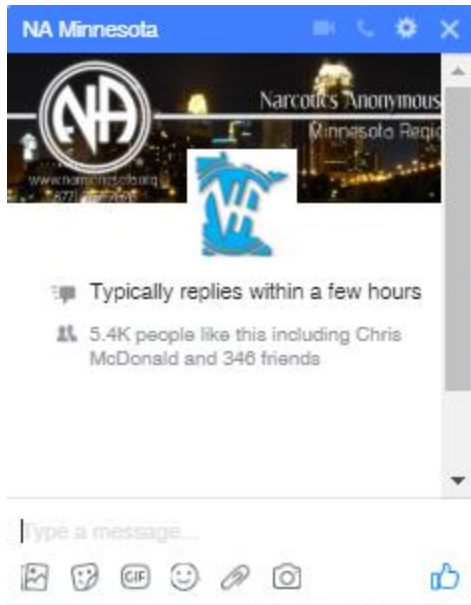


Published	Post	Reach	Organic	Paid	Engagement	Promote
Apr-18	Back 2 Basics Speaker Jam Saturday April 28th	309	309	0	5	
Apr-18	MNNAC 26 EARLY BIRD REGISTRATION EXTENDED	4,000	1,650	2,350	381	Boosted
Apr-18	Let's all show our love to MNNAC XXVI	1,520	1,520	0	197	
Apr-18	Thank you to the MNNAC XXV committee	814	814	0	95	
Apr-18	Narcotics Anonymous in the news in South Africa	503	503	0	26	
Apr-18	MNNAC Online Registration ends on Monday, April 9th	4,763	2,843	1,920	729	Boosted
Apr-18	www.naminnnesota.org just launched with a new look	709	709	0	44	
Mar-18	MNNAC 25 announces free entertainment event on Friday night	6,292	4,541	1,751	590	Boosted
Feb-18	Changes to the NAWS web store and World Convention update.	448	448	0	29	
Feb-18	MNNAC 25 is looking for huggers.	870	870	0	71	
Jan-18	COCW Welcoming All Members - February 10, 2018	2,912	1,180	1,732	234	Boosted
Dec-17	The MNNAC Board of Directors is seeking bids for MNNAC 27!	860	860	0	42	
Nov-17	Upcoming MNRSC Meeting on November 11th.	2,071	2,071	0	13	

Facebook Instant Messaging

The Digital Project Team has been kicking around the idea of making Instant Messaging live on our Facebook page.





Currently the [\[Send Message\]](#) button opens a messaging dialog that looks like an instant message. But that simply goes to an inbox without notification to anyone.

We could make the [\[Send Message\]](#) button live so that it connects to a Social Media trusted servant who would then respond. Kind of like a helpline volunteer, but for text messages instead. We're looking for feedback on that idea before the FST moves forward with it.

Going forward we could have a Messenger Response Assistant, even a Chat Bot if we wanted to. Of course, we would disclose up front that it is a AI program, not an addict. But it could be a good way to get information to people seeking it. After all, programs can't break the traditions unless we program them to.

Security

Jeff Spencer, NA Minnesota Tech Guy

CAR Motion Results

1) To direct the World Board to create a project plan for consideration at WSC 2020 to convert the service pamphlet Social Media and our Guiding Principles into a recovery IP that includes fellowship input and review.

- Pass

2) Remove from the Narcotics Anonymous World Services catalog and inventory IP 27 For The parents or Guardians of Young People in Narcotics Anonymous

- Fail

3) To direct the World Board to create a project plan for a Step Study booklet containing questions derived only from sentences in the Basic Text chapter 'How It works', for consideration at WSC 2020.

- Commit to the Board

4) To direct NAWS to produce and add to inventory an MP3 digital download of the Basic Text Fifth Edition in Spanish, previously in inventory on audio cassette. By conference policy, NAWS is not authorized to publish a fifth edition once a sixth edition is available. This motion would provide for a one-time waiver of the policy for Narcotics Anonymous World Services until the Spanish Sixth edition is completed.

- Fail

5) To approve an NA Service Prayer, utilizing the language that is already in the intro of the Basic Text, substituting the word write with the word serve, including it in the set of posters of the meetings for NA groups, as shown here:

"GOD, grant us knowledge that we may write serve according to Your Divine precepts. Instill in us a sense of Your purpose. Make us servants of your will and grant us a bond of selflessness that this may truly be your work, not ours, in order that no addict, anywhere, need die from the horrors of addiction."

- Pass

6) To direct Narcotics Anonymous World Services to produce and add to inventory key tags that reflect the growth of years clean in Fellowship Worldwide; specifically, Granite for one Decade, Purple for Decades Clean and Pink for 25 Years Clean.

- Fail

7) To direct the World Board to create a Service Pamphlet (SP) that clearly and simply outlines the rights of groups to reprint Narcotics Anonymous recovery literature covered under the Fellowship Intellectual Property Trust and its bulletins.

- Fail

8) To replace the first paragraph under "What kinds of literature should we use:" in the group booklet as follows:

Original Paragraph

NA World Services produces a number of different kinds of publications. However, only NA-approved literature is appropriate for reading in Narcotics Anonymous meetings. Selections from NA- approved books and pamphlets are usually read at the beginning of an NA meeting, and some meetings use them as the core of their format. NA-approved literature represents the widest range of recovery in Narcotics Anonymous.

Replacement Paragraphs (split)

NA World Services produces a number of different kinds of publications. However, only NA-approved literature is appropriate for reading in Narcotics Anonymous meetings, and then only NA- approved edition(s) of literature that conveys a unified message as the most current edition(s). For Basic Texts, this would be the 3rd Edition Revised and newer. Older editions of our literature as well as approval drafts, while valid in history, and while they carry a message of recovery, all carry a message that in some way or ways contradict our current edition(s) of literature and are no longer in unity with the fellowship's conscience regarding our message of recovery.

Selections from NA-approved books and pamphlets are usually read at the beginning of an NA meeting, and some meetings use them as the core of their format. NA-approved literature represents the widest range of recovery in Narcotics Anonymous. It is suggested that meetings that utilize older editions of Narcotics Anonymous-approved literature acknowledge the current editions of Narcotics Anonymous-approved literature for the sake of NA unity.

- Fail

9) To direct the World Board to create a project plan for consideration at WSC 2020 to create or revise one piece of recovery literature to directly address Drug Replacement Therapy (DRT) and Medication Assisted Treatment (MAT) as it relates to Narcotics Anonymous.

- Pass/amendment failed

10) Remove Bulletin #29, (WORLD SERVICE BOARD OF TRUSTEES BULLETIN #29, Regarding Methadone and Other Drug Replacement Programs) from publication and use.

- Fail

11) Remove "Narcotics Anonymous and Persons Receiving Medication Assisted Treatment" from publication and use.

- Fail

12) Assign a week each year as an NA PR week, beginning in 2019. Narcotics Anonymous World Services would establish the dates and would have information available for the whole Narcotics Anonymous fellowship a minimum of 90 days prior and also have available the possible contents of the program or the suggested agenda for such week.

- Pass

13) To authorize the World Board to define more special days, like unity day, in the yearly calendar.

- Pass

14) Fellowship Issue Discussion Topics (IDTs) will be selected based on the following process: By August 1 following the World Service Conference (WSC), NAWS will create a section on na.org for IDT submissions. The poll should be translated via available software into as many languages as possible. Any member, group, area, region or zone will be able to add an item to the poll. Beginning February 1 in the year before the WSC the process of voting on the poll will start. Any member, group, area, region or zone will be able to vote on the choices in the poll. The poll will close on the final day as set by the Guide to World Services (GTWS) for regional motion submissions. The top six Issue Discussion Topics in the poll will be placed in the Conference Agenda Report and voted on in old business at the World Service Conference with the top three being the Issue Discussion Topics for that next conference cycle.

- Withdrawn by maker

15) To hold a 3 day meeting of 2 representatives from each of the existing zonal forums. The meeting will be planned by NA World Services who will also cover the expenses for the meeting itself. The zonal forums or their regions will cover the cost of travel and meals for the representatives with financial assistance from NA World Services if necessary.

This meeting will occur in the 2018-2020 conference cycle.

- Fail

16) That the World Board develop a project plan, including budget and timeline, for presentation at WSC 2020 on the role of Zones, their relationship to the wider fellowship, including integrating Zonal Delegate participation into the decision making process at WSC.

- Pass

17) To approve a change in the description of World Service Conference participants from regional delegates to zonal delegates. This change will occur over 3 conference cycles from 2018 to 2024 with the choice of representation left to the seated regions during this transition period. These three conference cycles will be used to develop details for the future. Any policies or ideas developed will be presented back to the fellowship in the CAR. Zonal delegates attending the WSC will carry a vote for all of their seated regions that are not represented by a regional delegate. No new regional seating requests will be considered during the transition.

- Withdrawn by maker

18) That any Zonal Forum with two or more zonally seated regions or communities that are not seated at the World Service Conference, may choose to send one Zonal Delegate to the World Service Conference to represent those regions or communities.

- Pass

19) If motion 18 is not adopted then the following will not be offered.

That Zonal Delegates are voting members when in attendance at the World Service Conference. These Zonal Delegates would have one vote.

- Pass

20) If motion 18 is not adopted then the following will not be offered. Zonal Delegates are eligible to receive the same funding from NA World Services as regional delegates when attending the WSC. This funding includes travel, lodging, and meal expenses only.

- Pass

21) If motion 18 is not adopted then the following will not be offered. Alternate Zonal Delegates may attend the WSC with the same rights and limitations as is currently offered to Alternate Regional Delegates.

- Pass

22) To discontinue the WSC Conference Participants Discussion Board hosted and maintained by NA World Services

- Fail

23) Direct the World Board to develop plans to move to a three-year conference cycle. This plan would include quarterly web meetings, longer review time for the Conference Agenda Report, and would be developed in a way to provide an opportunity to include other ideas from conference participants.

- Fail

24) In new business the World Board will have one collective vote represented by the World board chair. Each World Board member votes only in Elections and may make motions in all sessions.

- Fail

25) To authorize the World Board to investigate and pursue ways for conference participants who are unable to attend the WSC due to visa and other issues beyond their control, to engage in sessions of the WSC.

- Amended/Pass

WSC 2018 Report

Note: Words in bold print represent how the Minnesota Region voted
CAR Motions are paraphrased

Who is here

- 114 Regions present, Iran and New Zealand participating virtually
- 5 zonal delegates present
- 157 men 66 woman
- 38 countries
- 28 languages

CAR Motions and Proposals

Rules and Tools

- For every CAR motion we will not hear from the Maker or the Wold Board
 - The Maker could choose to enter the que during discussion, if there is less than concencious.
 - Results from straw poll: consensus support- 103 **yes**, 10 no
 - Results from final vote: strong support- 108 **yes**, 5 no, 0 abstain, 1 present not voting
- Reduce all speakers time from 3 minutes to 2 minutes
 - People that need translations will be given longer time
 - Results from straw poll: support- 70 **yes**, 42 no, 0 abstain, 2 present not voting
 - Results from 2nd straw poll: strong support- 88 **yes**, 25 no, 1 abstention
 - Results from 3rd straw poll: strong support- 86 **yes**, 26 no, 1 abstain, 1 present not voting
 - Results from final vote: strong support- 86 **yes**, 26 no, 0 abstain, 2 present not voting
- 27- To adopt for WSC 2018 only... eliminate formal old business. If the first straw poll reaches consensus, we can decide to move forward without discussion, or hear any amendments, and move to final vote.
 - Results from first straw poll: consensus support- 100 **yes**, 5 no, 2, abstain, 7 present not voting
 - Results from final vote: consensus support- 104 **yes**, 5 no, 1 abstain, 4 present not voting
- 26- To adopt for WSC 2018 only... all decisions at the conference, excluding elections, require a $\frac{2}{3}$ present and voting affirmative threshold to be adopted.
 - Results from first straw poll: consensus support- 93 **yes**, 9 no, 5 abstain, 5 present not voting
 - Poll to move to final vote without hearing any discussion or amendments- support: 74 **yes**, no 38, 0 abstain, 2 present not voting

- Results from final straw poll: consensus support- 101 **yes**, 9 no, 2 abstain, 1 present not voting
- 26C- except proposals to adjourn, appeal the facilitator, postpone, close debate, and reconsider, these would be 50%+1
 - Results from first support: lack of support- 55 **yes**, 52 no, 2 abstain, 5 present not voting
 - Results from 2nd straw poll: lack of support- 50 **yes**, 53 no, 2 abstain, 6 present not voting
 - Results from the final vote: 50 **yes**, 57 no, 3 abstain, 2 present not voting
- 28- To address the CAT decisions the same as the CAR
 - This means a 2/3rds threshold is required, and we also the option to not hear any discussion or amendments if the initial straw reaches consensus
 - First straw poll: consensus support- 90 **yes**, 14 no, 2 abstain, 5 present not voting
 - Final vote: consensus support- 99 **yes**, 11 no, 2 abstain, 2 present not voting
- 29- See motion 29 to see all the proposed changes to new business processes
 - First straw poll: consensus support- 93 **yes**, 13 no, 2 abstain, 4 present not voting
 - Final vote: consensus support- consensus support- 101 **yes**, 8 no, 1 abstain, 2 present not voting
- 30- To approve minutes from WSC 2016
 - First straw poll: consensus support- 103 **yes**, 0 no, 3 abstain, 6 present not voting
 - Final vote: consensus support- 105 **yes**, 0 no, 2 abstain, 5 present not voting

Remote Participation

- 25- to authorize seated regions that are attending virtually to fully participate
 - Poll to vote on the substitution rather than the motion: consensus support- 92 **yes**, 14, no, 1 abstention, 3 present not voting
 - 2nd pull to substitute: consensus support- 96 **yes**, 13 np, 2 abstention, 1 present not voting
- 25A- (substitution) to adopt this into policy
 - First straw poll: consensus support- 107 **yes**, 3 no, 0 abstain, 2 present not voting
 - Straw poll to move forward without hearing additional amendments: consensus support- 95 **yes**, 13 no, 1 abstain, 2 present not voting
 - Final vote: consensus support- 106 **yes**, 2 no, 0 abstain, 3 present not voting
- 25B- amendment to research ways for non seated regions to participate virtually

- Motion not heard/discussed
- Out of order anyway

Literature

- 6- To produce key tags for decade(s) clean
 - First straw poll: lack of support- lack of support- 49 yes, 57 **no**, 5 abstain, 3 present not voting
 - 2nd straw poll: lack of support- 43 yes, 64 **no**, 5 abstain, 1 present not voting
 - Final vote: lack of support- 37 yes, 72 **no**, 2 abstain, 3 [present not voting
- 6D- Decade(s) keytags in english only
 - First straw poll: 38 yes, 70 **no**, 5 abstain, 1 present not voting
 - 2nd straw poll: strong lack of support- 27 yes, 83 **no**, 3 abstain, 1 present not voting.
 - Poll to withdraw amendment: consensus support- 93 **yes**, 16 no, 2 abstain, 3 present not voting
 - Vote to withdraw: consensus support- 99 **yes**, 10 no, 2 abstain, 3 present not voting
- 3- Direct WB to create a project plan for a step study guide from the questions out of the Basic text
 - First straw poll: lack of support- lack of support- 39 yes, 68 **no**, 6 abstain, 1 present not voting
 - 2nd straw poll: lack of support- 54 **yes**, 56 no, 2 abstain, 2 present not voting
 - 3rd straw poll: support- 60 **yes**, 49 no, 2 abstentions, 2 present not voting
 - WB felt moved by discussion and asked if we would like to commit this to the board. Everyone clapped.
- 3G- changes the wording to make it not limited to question only in the basic text
 - First straw poll: consensus not in support- 18 yes, 86 **no**, 4 present not voting
 - 2nd straw poll: strong lack of support- 27 yes, 80 no, 5 **abstain**, 2 present not voting
 - Final vote- fails: 26 yes, 83 **no**, 3 abstain, 2 present not voting
- 1- To direct WB to create a project plan to convert service pamphlet Social Media into a recovery IP
 - First straw poll: consensus support- 100 **yes**, 7 no, 4 abstain, 2 present not voting
 - Adopted initial straw poll as final vote
- 2- To remove IP 27 For Parents and Guardians of Young People in NA
 - First straw poll: consensus not in support- 6 yes, 106 **no**, 2 abstain, 0 present not voting
 - Adopted initial straw poll as final vote

- 5- To approve NA service prayer substituting the word “write” to “serve” including it in a set of posters for meetings.
 - First straw poll: strong support- 89 **yes**, 21 no, 2 abstain, 2 present not voting
 - Final vote: strong support- 79 yes, 29 **no**, 2 abstain, 3 present not voting
- 4- Provide an MP3 of 5th edition basic text in spanish audio
 - First straw poll: 42 yes, 65 no, 5 **abstain**, 2 lack of support
 - 2nd straw poll: strong lack of support- 36 yes, 72 no, 2 abstain, 3 present not voting
 - Final vote- fails: 34 yes, 74 no, 2 **abstain**, 4 present not voting
- 4J- Convert cassettes into MP3 (see proposal for full wording)
 - First straw poll: strong lack of support- 34 yes, 63 **no**, 8 abstain, 9 present not voting
 - 2nd straw poll: consensus not in support- 16 yes, 85 **no**, 4 abstain, 7 present not voting
 - Final vote: failed-18 yes, 82 **no**, 4 abstain, 8 present not voting

FIPT

- 7- To make a pamphlet that states it's okay to reprint literature according to the FIPT
 - First straw poll: support- 64 yes, 45 **no**, 4 abstain, 1 present not voting
 - Final vote- fails: 74 yes, 38 **no**, 2 abstain, 0 present not voting
- 8- To replace paragraph under “what kind of literature should we use” in Group Boolet a detailed list of do's and don'ts (see motion for exact wording)
 - First straw poll: consensus lack of support-19 yes, 87 **no**, 3 abstain, 4 present not voting
 - Adopted first straw poll as final vote

Other WSC-related

- 22- To discontinue WSC Participants discussion board
 - Motion to hear substitute motion first- was not voted on but verbally decided that we would deal with the substitute motion as a regular amendment
 - First poll- lack of support: 46 **yes**, 51 no, 2 abstain, 9 present not voting
 - 22nd straw poll: 44 **yes**, 57 no, 6 abstain, 6 present not voting
 - Final vote- fails: 44 **yes**, 59 no, 3 abstain, 8 present not voting
- 22I- (substitution) replace with a more functional mobile friendly version
 - First straw poll: lack of support- 37 **yes**, 57 no, 5 abstain, 13 present not voting
 - 2nd straw poll: strong lack of support- 29 yes, 70 no, 4 **abstain**, 9 present not voting
 - Final voting: motion fails- 22 yes, 77 no, 4 **abstain**, 9 present not voting
- 23- Direct WB to develop a project plan to move to a three year cycle
 - First straw poll: consensus not in support- 21 **yes**, 88 no, 3 abstain, 2 present not voting
 - Adopted first straw poll as final vote

- 24- World Board only gets one collected vote in New Business, WB only gets to vote in elections
 - First straw poll: support- 65 yes, 43 **no**, 5 abstentions, 1 present not voting
 - 2nd straw poll: support- 60 yes, 46 **no**, 5 abstain, 2 present not voting
 - 3rd straw poll: lack of support- 54 yes, 56 **no**, 3 abstain, 1 present not voting
 - Final vote: fails- 57 yes, 53 **no**, 3 abstain, 1 present not voting

Zonal Seating and Role of Zones

- 18- That any zone with two or more zonally seated regions that are not seated at the WSC can send one zonal delegate
 - First poll: 80 **yes**, 24 no, 3 abstain, 6 present not voting
 - 2nd straw poll: strong support-80 **yes**, 32 no, 1 abstain, 1 present not voting
 - 3 straw poll: Consensus support- 84 **yes**, 27 no, 1 abstain, 2 present not voting
 - Final vote: Consensus support- 85 **yes**, 26 no, 1 abstain, 2 present not voting
- 18H- Change wording from two zonally seated regions to one zonally seated regions
 - Proposal H has been withdrawn from maker
 - First straw poll: 36 **yes**, 69 no, 6 abstain, 3 present not voting
 - 2nd straw poll: consensus not in support- 18 **yes**, 93 no, 2 abstain, 1 present not voting
 - Adopted 2nd straw poll as final vote
- 19- Zonal delegates will get one vote when voting on motions/proposals at WSC
 - First straw poll: strong support-83 **yes**, 23 no, 4 abstain, 3 present not voting
 - 2nd straw poll: strong support- 82 **yes**, 25 no, 3 abstain, 4 present not voting
 - Adopted 2nd straw poll as final vote
- 20- That zonal delegates receive the same funding as regional delegates
 - First straw poll: consensus support- 86 **yes**, 22 no, 4 abstain, 2 present not voting
 - 2nd straw poll: consensus support-87 **yes**, 22 no, 3 abstain, 3 present not voting
 - Adopted 2nd straw poll as final vote
- 21- Offers zonal delegates the same rights and privileges as a regional delegate
 - First straw poll: consensus support- 84 **yes**, 24 no, 3 abstain, 3 present not voting
 - 2nd straw poll: consensus support- 88 **yes**, 21 no, 3 abstain, 2 present not voting
- 15- To hold a three day zonal form funded by NAWs to allow 2 representatives from each zone to meet, the regions or zones would pay for travel and meal expenses.

- First straw poll: strong support- 73 yes, 31 **no**, 3 abstain, 4 present not voting
 - 2nd straw poll: support- 65 yes, 44 **no**, 1 abstain, 2 present not voting
 - 3rd straw poll: support- 61 yes, 48 **no**, 2 abstain, 2 present not voting
 - 4th straw: poll lack of support- 53 yes, 54 **no**, 1 abstain, 5 present not voting
 - Final vote: failed- 51 yes, 54 **no**, 2 abstain, 5 present not voting
- 16-Direct WB to direct project plan for budget, and timeline on the role of zones and zonal delegate participation at the WSC
 - First straw poll: consensus support- 92 **yes**, 15 no, 4 abstain, 1 present not voting
 - Final vote: 93 **yes**, 15 no, 3 abstain, 0 present not voting
- 17- To make the switch from RD to ZD seating in a 3 cycle
 - Maker withdrew motion
- 17L- amendment not heard
- 17F- amendment not heard

Events

- 13- To have more special days
 - First straw poll: strong support- 85 **yes**, 22 no, 3 abstain, 3 present not voting
 - Final voting: consensus support- 89 **yes**, 20 no, 3 abstain, 1 present not voting
- 12- Assign a week each year as an NA PR week beginning in 2019
 - First straw poll: 79 **yes**, 25 no, 6 abstain, 3 present not voting
 - 2nd straw poll: 83 **yes**, 23 no, 4 abstention, 3 strong support
 - Adopted 2nd straw poll as final vote

IDTs

- 14- motion to change the process in which IDTs are formed
 - First straw poll: lack of support 41 yes, 60 **no**, 8 abstain, 4 present not voting
- 14E- instead of using software, the translations would be the translations committee's responsibility
 - First straw poll: lack of support- 46 yes, 56 no, 4 abstain, 7 present not voting
 - Second straw poll: 45 yes, 59 no, 4 abstain, 4 present not
 - Final vote failed: 42 yes, 63 no, 4 abstain, 5 present not

DRTs

- 10- Motion to remove trustee bulletin 29 from publication
 - First straw poll: consensus not in support- 12 yes, 94 **no**, 4 no, 4 present not voting
 - Adopted first straw poll as final vote
- 11- Motion to remove persons receiving MAT from publication

- First straw poll: consensus not in support- 6 yes, 103 **no**, 3 abstinit, 2 present not voting
 - Adopted first straw poll as final vote
- 9- create project plan to create literature
 - First straw poll: strong support- 77 yes, 31 **no**, 4 abstain, 2 present not voting
 - 2nd straw poll: strong support- 75 yes, 33 **no**, 4 abstain, 2 present not voting
 - Adopted 2nd straw poll as final vote, motion passes
- 9k- to create a pamphlet that addresses how we behave towards those receiving MAT
 - First straw poll: support- 59 yes, 45 **no**, 3 abstient, 6 present not voting
 - 2nd straw poll: strong support- 75 yes, 34 no, 3 abstain, 2 **present not voting**
 - 3rd straw poll- support: support- 68 yes, 40 no, 2 abstain, 4 **present not voting**
 - 4th straw poll- support: support- 64 yes, 44 no, 2 abstain, 4 **present not voting**
 - Adopted 4th straw poll as final vote, motion fails

End of CAR Business

WSC 1 May, 2018

Public Relations

- Watched some PSAs from all over the world
- Viewed pictures of PR efforts from all over the world
 - Many PR committees are starting to track their effectiveness/reach of their PR efforts
 - Pharmacy helpline cards, bus ads, posters, PSAs, presentations, billboards, booths/tables, on big screen at sporting events
 - Number one question PR is asked regarding MAT is why we don't welcome those on it, not to change our stance on "abstinence"
 - Social media as a PR tool
 - Virtual PR meetings, shared best practices, training
 - Heard stories from active PR people from all over
- pr@na.org to sign up for NAWS PR Activities send your name email address and which service committee you serve on
- handi@na.org for inmate step writing, include your name email address and service committee
- 52% of our members currently take medication
 - 25% medical maintenance of health issues (blood pressure diabetes ect.)

- 22% mental heal
- 6% other
- 3% short term medical condition
- 1% MAT

HRP Report

- View pictures from slideshow

NAWS Report

- Paper cost continues to rise all over the world
- Asia, Middle East, Africa WSCNA 2021
 - Possible location in Middle East or Africa- WB is SERIOUSLY looking into this possibility so that Iran can be able to participate

Budget

- Print manufacturer, ship deliver warehouse, x3 along with other mitigating factors, is the breakdown of the purchase price of basic text
- Other literature is simply priced at 30% of cost of goods
- Production backlog mainly conjuring proofing not mechanical production costs
 - If you know a member that is good at proofreading please contact NAWS
- About 70 contracts with external resources for translations projects
- Several hundred pieces of literature currently in process of being translated into various languages

FIPT

- WB recommendation to change Article III of the Operational Rules
- Current inspection request from South FLorida Region
 - We heard from the SF Region
 - WB Response
 - “There is no way to describe this issue briefly” -Arne
 - FIPT came about after 1991 lawsuit over the baby blue
 - The topic caused a lot of disunity and attraction
 - CAR motions were adopted
 - Statements from WSC 1991 found in GTWSNA
 - 2008 WSC approved 6th edition basic text
 - It is now the only approved edition for production
 - Except those called out in translations policy
 - 1992 CAR the FIPT was created
 - Following there was a federal lawsuit to order NAWS to stop producing literature and stop the WSC, and to stop the creation of the FIPT, the suit went no where
 - 1993 some revisions were brought forth to the WSC, including the inspection request, which was passed by a simple majority

- Separate corporations and budgets operated outside the framework of the FIPT and its operational rules
 - World service conference
 - World service travel
 - H&I free literature
 - Board and committee meetings
- WSC 1998 combines world service office world convention corp and WSC admin and committees, now known as NA World Services Inc.
- One board, The World Board, that oversees all activities
- Current financial management and policies in GWSNA today
- Addressed the fact that the FIPT needed more revision but the WB focus has been on other things such as fellowship development
- 5 out of the 8 purposes of the WB is the oversight of the FIPT and NAWS
- WB is the financial oversight committee by policy
 - Also have an independent audit committee
 - They perform an extensive audit yearly
- “Claims that we are trying to hide something or not be transparent, are simply not true”
- If we are not providing the oversight you want you need to tell us
- “Only at the WSC, do we hear from the Trustors though you, delegates at the WSC”
- It never occurred to any of us at the last WSC that the trusts rules would be used this way
- The only thing that the WB is asking is to change how the trust would be used now
- We plan to straw poll
 - Do you want to change the operational rules at some point
 - Are you ready to do this at this conference
 - When and where
 - Questions on current inspection
- We sought legal advice because a legal instrument was invoked
- We saw this as so significant that we sought outside help to make sure the WB members were well informed
- Numerous conversations with attorney over the month to be as informed as possible
- Scope of inspection
 - 2 years of detailed reports
 - Ten concerns, many beyond the boundaries of the FIPT
 - The inability to satisfy the full inspections of the request would only create further controversy
- The delegates of the WSC are the Trustors of the FIPT
- The WB was originally told the inspection would only take a week(not true)
- This has already taken a lot of staff and WB time and resources

- Estimated cost of inspection: 1,000 hours to pull the the inspection, 25 staff work weeks,
- Anthony now speaking
- Nothing is humorous, there has been a lot of inactive and exaggerated information about the request
- The practical issue: how to you prepare to deal with the things listed in the 10 concerns
- Q&A
 - Has there been discussion on reviewing and updating the FIPT
 - Regardless of what discussions we have as a board, the discussion needs to happen here at the WSC
 - 1000 hours it takes to provide the audit, what about cost
 - \$120,000 if NAWs and WB did all the work
 - Question for Jeff: 2 years of detail records, does that include absolutely everything
 - That records are made available for sampling, they don't plan on looking at every single record
 - If we agree that the Article V Section III operations section of FIPT needs to be changed, would that stop the inspection from going forward
 - That would not affect the current request
 - Has there been any discussion between the WB and SF Region for compromise
 - We've published all dialog (lawyer to lawyer)
 - What is the process for the fellowship as a whole to have a say in whether or not to go through the inspection
 - We are going to keep straw polling until we have an idea of how the fellowship feels
 - Do you agree that a change is needed to Article V Section III of the Operational Rules?
 - Straw poll results: Strong support- 76 yes, 19 no, 10 abstain, 9 present not voting
 - Are you prepared to make a decision this week?
 - Straw poll result: 42 yes, 66 no, 2 abstain, 4 present not voting
 - As the trustor, directing the world board should we
 - Attempt to comply as requested: 45 in favor
 - Limit our response in some way-: 21 in favor
 - Not attempted to fulfill this request: 27 in favor
 - None of the above: 14 in favor
 - FIPT Discussion Continued on Thursday May 3rd
 - To change the wording from Article V Section III "any region" to WSC may inspect the records and operations of the Trust on behalf of the Beneficiary, if it chooses. The details should be decided by the WSC.
 - Do you agree that a change is needed in the future to Article V Section III of the Operational Rules? (This has no effect on the current inspection request)

- First straw poll: consensus support- 93 yes, 15 no, 4 abstain, 2 present not voting
- Question: Could we put a moratorium on the FIPT so that another region cannot request a costly inspection within the time from now until revisions have been made
 - Answer: we will be discussing that later in the conversation
- Questions being asked about the FIPT and the FIPT Operational rules, their differences and processes for revision
 - There is two very different processes to revise the FIPT and the FIPT Operational Rules. We are only concerned with the Operational Rules since the FIPT it's self is a legal document and overwhelmingly supported and decided to uphold at WSC 2016
- Question: Who will be in the workgroup and who chooses the workgroup?
 - Answer: The WB would be in the workgroup, and the WB chooses the work group. The WB is asking (if we decided to do this) to submit names of people that would be good on the work group, yourself, delegates, or other qualified/interested members.
- If we do not approve the changes in 2020, will moratorium be indefinite?
 - The only way we would continue is if the WSC agrees in principle
- Do you support a temporary suspension of the right for an inspection request from a single region? (This suspension would expire at WSC 2020)
 - First straw poll: 77 yes, 32 no, 3 abstain, 1 present not voting
- This moratorium is a necessary "ceasefire" (I liked this quote from another delegate)
- Question about Scope Creep, would it be allowed
 - We will go into that further in a bit, but it would probably depend on the content in which is being further questioned
- Do you wish to consider each proposal in the survey individually?
 - First Straw Poll: consensus support-89 yes, 19 no, 0 absati, 4 present not voting
- Breaking News: Jeff from SF Region, the SF Regional Chair, the WB Chair and Co-chair were able to compromise and come to an agreement. The region agreed to cut about half the inspection out. Limiting the inspection to one year instead of two, With a few exceptions. Limiting the inspection to only the Chatsworth Office. May 21st-May 25th are the dates for the inspection. SF Delegate said he has learned a lot about the applied application of the spiritual principles of trust and goodwill. He believes that this compromise was amazing, simple, and spiritual. This compromise was easy and he feels that he was able to work together. Because of the WB willingness to have this conversation and do the inspection he has a restored his faith in this process and our elected trusted servants.

- Acting as the Trustor, the delegates present at the WSC 2018, are suspending Article V Section III of the FIPT Operational Rules, while we make a decision about the future. This suspension would expire at the close of WSC 2020
 - First Straw Poll Results: Strong Support-85 yes, 23 no, 0- abstain, 3 present not voting
 - Final Vote (decision): Consensus Support- 89 yes, 22 no, 0 abstain, 2 present not voting
- If there is a specific concern or allegation, would a region not be able to request information from the WB or NAWS
 - Regions and WB members are allowed to request financial information from NAWS as stated in Guide to World Services
- Budget and Project Presentation
- Why isn't travel listed as travel in the budget
 - The structure of these accounts was carried over from the old account.
- Could we get some tips or advice on a skill set that would assist zone in choosing someone to participate in the work group
 - Diversity and experience are highly valued

Election Results

World Board

1. Hammend A-T
2. Irene C.
3. Lib E.
4. Paul F.
5. Tana A.
6. Yoel G.

HRP

1. Craig R.
2. Nathanael M.

CoFAC

1. Daniel C.

Cat Motions

- Would you like to continue to not hear from the Maker of the motion and the WB response?
 - Straw poll result: 104 yes, 15 no 2 abstain, 2 present not voting
- To continue allowing members only 2 minutes instead of 3 minutes while discussing new business motions
 - Straw poll results: 112 yes, 9 no, 1 abstain, 2 present not voting

- Motion 31: To approve the WSC of the Future Project Plan for inclusion in the 2018-2020 Narcotics Anonymous World Services, Inc. budget
 - First straw poll: consensus support-116 **yes**, 6 no, 4 abstain, 1 present not voting
 - Motion carries
- Motion 32: To approve the project [plan for Mental Health/Illness IP for inclusion of the 2018-2020 NAWS budget
 - First straw poll: consensus support-121 **yes**, 4 no, 0 abstain, 1 present not voting
 - Motion carries
- Motion 33: To approve the project plan for a new daily meditation book for inclusion at the 2018-2020 NAWS budget
 - First straw poll: Consensus support-117 **yes**, 8 no, 0 abstain, 2 present not voting
 - Motion Carries
- Motion 34: To approve the Training and Tools project plan for inclusion in the 2018-2020 NAWS budget
 - First straw poll: consensus support-118 **yes**, 3 no, 2 abstain, 4 present not voting
 - Motion Carries
- Motion 35: To approve 2018-2020 NAWS budget
 - First straw poll: consensus support- 118 **yes**, 5 no, 3 abstain, 1 present not voting
 - Motion Carries
- Motion 36: To adopt the 2018-2020 Reimbursement Policy
 - First straw poll: consensus support- 120 **yes**, 4 no, 1 abstain, 2 present not voting
 - Motion Carries
- Motion 37: All service materials produced by the Local service toolbox project and the convention and events project will be identified as WB approved material, and follow the same approve process as service pamphlets. That means after the WB signs off on item drafts will be distributed to conference participants for 90 day review before being identified as approved.
 - First straw poll: consensus support- 122 **yes**, 4 no, 1 astain, 0 present not voting
 - Motion Carries
- Motion 38: To seat the Netherlands Region
 - First straw poll: Consensus support-120 **yes**, 5 no, 1 abstain, 1 present not voting
 - Motion Carries
- Motion 39: To seat Mexico-Occidente Region
 - First straw poll- Consensus support-115 **yes**, 6 no, 2 abstain, 4 present not voting

- Motion carries
- Motion 40: To seat Ukraine Region
 - First straw poll: Consensus support-120 **yes**, 3 no, 2 abstain, 2 present not voting
 - Motion carries
- Motion 41: To seat Eastern Pennsylvania Region
 - First straw poll: lack of support- Lack of support- 54 **yes**, 63 no, 4 abstain, 6 present not voting
 - 2nd straw poll: lack of support- Lack of support-55 yes, 63 **no**, 4 abstain, 5 present not voting
 - 3rd staw poll: lack of support- Lack of support-48 yes, 73 **no**, 2 abstain, 4 present not voting
 - Motion Fails
- Motion 42: Seating the Nordeste Brazil Region at the WSC
 - First straw poll: lack of support-52 yes, 67 **no**, 2 abstain, 6 present not voting
 - 2nd straw poll: lack of support- 54 yes, 66 **no**, 1 abstain, 5 present not voting
 - Motion fails
- Motion 43: To seat the Brazil Central Region
 - First straw poll: lack of support-51 yes, 67 **no**, 1 abstain, 7 present not voting
 - 2nd straw poll: lack of support- 60 yes, 60 no, 2 abstain, 5 present not voting
 - 3rd straw poll: support- support-64 yes, 58 no, 1 abstain, 4 present not voting
 - 4th straw poll: lack of support- 59 yes, 63 no, 0 abstain, 5 present not voting
 - Final vote- lack of support- 58 yes, 63 no, 0 abstain, 6 present not voting
 - Motion fails
- Motion 44: To seat Region Minas Brazil
 - First straw poll: lack of support-47 yes, 73 no, 0 abstain, 7 present not voting
 - 2nd straw poll: lack of support-55 yes, 66 no, 0 abstain, 6 present not voting
 - Final vote- 57 yes, 65 no, 1 abstain, 4 present not voting
 - Motion fails

New Ideas & Proposals

- Motion 50: All decisions at WSC, excluding WSC elections but including changes to motions or proposals and requests for a roll call vote or other procedural decisions,

require a two-thirds majority of those present and voting to vote in the affirmative to be adopted.

- First straw poll results: Consensus support-113 **yes**, 10 no, 1 abstain, 1 present not voting
- Final Vote: Consensus support-112 **yes**, 13 no, 0 abstain, 1 present not voting
- Motion Passes
- Motion 51: Rename the session CAR Discussions and Decisions. Eliminate formal CAR Business. If a motion had consensus in the first straw poll (80% or more of voting participants in support or not in support of the motion), the conference will have the option to discuss and decide on that motion without any changes (amendments) if participants wish. The Co Facilitators will make it clear to all participants when the Conference is making a final decision. Final decision on Motion will be taken in the CAR discussion and decision session.
 - First straw poll results: Consensus support-119 **yes**, 6 no, 0 abstain, 1 present not voting
 - Final vote: Consensus support- 120 **yes**, 5 no, 0 abstain, 0 present not voting
 - Motion passes
- Motion 52: For CAT business: Address Conference Approval Track (CAT)- related decisions in the same way described above for CAR-Related decisions, including renaming the session CAT Material Discussions and Decisions. The CAT Material Discussion and Decisions session would include: Approval of NAWS budget, Approval of project plans, Decision on any requests for seating (including any proposals submitted at the WSC), Most WB motions included in the CAT, Any amendments to change any of the above items.
 - First straw poll results: Consensus support- 119 **yes**, 5 no, 0 abstain, 2 present not voting
 - Final Vote: Consensus support-121 **yes**, 3 no, 0 abstain, 1 present not voting
 - Motion Passes
- Motion 53: To acknowledge in the upcoming GWSNA, that formal new business has been eliminated. The process used at WSC 2018 to discuss New Ideas will continue to be developed in the cycle. A motion will be included in the 2020 CAT and offered at the start of WSC 2020 to outline the process to be used for that Conference.
 - First straw poll results: Consensus support- 108 **yes**, 9 no, 5 abstain, 4 present not voting
 - Final vote- 114 **yes**, 9 no, 2 abstain, 1 present not voting
 - Motion passes
- Motion 54: To establish a deadline of ten days prior to the opening day of the WSC for amendments to the CAR and CAT Motions

- First straw poll results: Consensus support-102 **yes**, 15 no, 4 abstain, 5 present not voting
 - Final vote: Consensus support-107 **yes**, 13 no, 2 abstain, 4 present not voting
 - Motion passes
- Motion 55: Approve a vetting process for amendments to motions. The WSC Co Facilitators will ensure that the amendments are clear and lend themselves to a yes/no vote.
 - First straw poll results: Consensus support-108 **yes**, 14 no, 1 abstain, 3 present not voting
 - Final vote: Consensus support-111 **yes**, 11 no, 1 abstain, 2 present not voting
 - Motion passes
- Motion 56: To call items for consideration that appear in the CAR and CAT and items related to seating- motions. To call items submitted to amend a motion- amendments. To call items submitted as New Ideas- proposals.
 - First straw poll results: Consensus support-117 **yes**, 4 no, 0 abstain, 4 present not voting
 - Final vote: Consensus support- 113 **yes**, 10 no, 0 abstain, 1 present not voting
 - Motion passes
- Motion 57: To acknowledge that the WSC has moved away from distributing and collecting election ballots by roll call. The replacement language for the current policies will be presented to participants in the 2020 CAT
 - First Straw poll results: Consensus support-112 **yes**, 3 no, 7 abstain, 4 present not voting
 - Final vote: Consensus support-119 **yes**, 2 no, 2 absatin, 3 present not voting
 - Motion passes
- Motion 58: To limit discussion to two minutes per person, Additional time may be allotted, at the discretion of the co-facilitator, for reasons such as translations
 - First straw poll results: Consensus support-117 **yes**, 9 no, 0 abstain, 0 present not voting
 - Motion passes
- Motion 59: To begin discussions of motions without hearing from the maker of the motion or the World Board.
 - First straw poll results: Consensus support-113 **yes**, 12 no, 0 abstain, 1 present not voting
 - Final vote: Consensus support- 109 **yes**, 15 no, 1 abstain, 1 present not voting
 - Motion passes

RCM & GSR EVENT PROPOSAL



www.naminnnesota.org

RCM & GSR EVENT

PURPOSE OF EVENT

This event is a meeting of all the GSRs, RCMs, and other interested members of NA in the Minnesota Region. We would come together to meet, grow in unity, and provide information about the NA Region. It is a key ingredient in the maintenance of the NA groups' final responsibility and authority for our fellowship's services, spoken of in our Second Concept. This event unlike the COCW event will deal specifically with NA Minnesota and its needs and concerns.

- I. A Project Plan must be developed and produced by the FST. This plan should include creating an attractive event to bring GSR's, RCM's and interested NA members out. Should include speakers, food, workshops and an opportunity to fellowship with each other.

RCM & GSR EVENT OBJECTIVES

Overall Objectives

- To get as much participation and representation from as many groups as possible throughout the region
- To inform the members of Narcotics Anonymous in our Region about the structure, functions, and importance of Local, Area, Regional and World Services
- To discuss the importance of participation by RCM's & GSR's throughout the State on a Regional level. RCM Reports etc.
- Give GSR's an opportunity to get information directly from the Region to bring back to the groups. This information will include the functions of the MN Region and the facts on how the Region is here to serve the groups. Service opportunities etc.
- Identify adversities faced by Areas throughout the State, Group needs etc.
- Discussions on ideas that can help the Region better serve the Areas and Groups.
- Fellowship with members from all areas across the State and promote Unity amongst NA members across the state.

Fellowship Service Team RESPONSIBILITIES FOR THE RCM & GSR Event

The FST works together in a team effort to develop and create a project plan for this event. The event should not conflict with any other major NA event and would need to be made known to all RCM's, GSR's and interested NA Members across the State.

Multi-Zonal Service Symposium

Omaha, Nebraska

November 2-4, 2018



This event fosters the magic that happens when members gather together to share best practices in serving the suffering addict and fulfilling our primary purpose. This is the coolest convention ever with all the workshops on NA Service.

Highlights

- Friday Morning – NA Public Relations with Professionals event
- Friday Women's and Men's Speaker Luncheons
- Saturday Evening Banquet
- All Weekend – Speakers, Roundtables and Workshops offering best practices in NA Service on every topic you can imagine: NA World Services, Information Technology, Hospitals & Institutions, Public Relations, Public Information, Fellowship Development, Zonal Forums and New Issue Discussion Topics

Venue

Marriott Courtyard
3750 Raynore Parkway
Bellevue, NE 68123

Reservations

(402) 408-5300
Room rate \$94/per night
Mention MZSS

Information

Daniel C. (785) 819-6234
Claudine S. (913) 271-2961

Register Online: www.mzssna.org

Get inspired with the joy of selfless service

Project Idea: MN Social Services Association PR Table

Suggested by: Buddy K

Date Presented: May 12, 2018

1. The Problem

NA Minnesota does not have a presence at the MN Social Services Association Annual Conference

2. The Solution

Secure an NA PR table at this annual event, similar to the MAARCH conference, including literature, meeting lists and newsletter sign up sheets. Request project manager and volunteers via NAMinnesota.org

3. Benefits <Who benefits from solving this problem? In what way?>

- Still suffering addicts will benefit by receiving information about NA (meeting lists, IPs, Helpline and BtG cards and applications) from the professionals that serve them
- Social Service professionals will benefit by having up-to-date information on how their clients can access NA's program for recovery
- Narcotics Anonymous Fellowship will benefit by potentially extending our reach to addicts served by Social Service professionals, not considered to be part of the Addiction/Recovery fields and not represented at the MAARCH conference

4. Long Term Goals <How does this project fit with our long term goals? Hint: They're in the guidelines.>

- Sponsoring an NA PR table at the MN Association of Social Service Annual Training Conference and Expo compliments the MNRSC's long term goal to build and sustain cooperative relationships with other organizations and entities that address issues of addiction in order to raise awareness of Narcotics Anonymous as a viable option for recovery.
- Sponsoring an NA PR table at the MN Association of Social Service Annual Training Conference and Expo compliments the MNRSC's long term goal to realize its vision, carry out its purpose, act on its mission, and continually attempt to achieve its long-term goals through a prioritized series of projects that fulfill these goals.
- Sponsoring an NA PR table at the MN Association of Social Service Annual Training Conference and Expo compliments the MNRSC's long term goal to carry the message of recovery through the actions of the RSC, the MNRSC Fellowship Services Team, and its defined workgroup projects.

Project Plan: MN Social Services Association PR Table

Suggested by: Buddy K

Date Presented: May 12, 2018

1. Scope

1.1 The Problem

NA Minnesota does not have a presence at the MN Social Services Association Annual Conference

1.2 The Solution

Secure an NA PR table at this annual event, similar to the MAARCH conference, including literature, meeting lists and newsletter sign-up sheets. Request project manager and volunteers via NAMinnesota.org

1.3 Benefits <Who benefits from solving this problem? In what way?>

- Still suffering addicts will benefit by receiving information about NA (meeting lists, IPs, Helpline and BtG cards and applications) from the professionals that serve them
- Social Service professionals will benefit by having up-to-date information on how their clients can access NA's program for recovery
- The Narcotics Anonymous Fellowship will benefit by potentially extending our reach to addicts served by Social Service professionals, not typically part of the Addiction/Recovery fields and not represented at the MAARCH conference

1.4 Long Term Goals

Sponsoring a PR table the MN Association of Social Service Annual Training Conference and Expo compliments the MNRSC's long term goal to build and sustain cooperative relationships with other organizations and entities that address issues of addiction in order to raise awareness of Narcotics Anonymous as a viable option for recovery.

Sponsoring a PR table at the MN Association of Social Service Annual Training Conference and Expo compliments the MNRSC's long term goal to realize its vision, carry out its purpose, act on its mission, and continually attempt to achieve its long-term goals through a prioritized series of projects that fulfill these goals.

Sponsoring a PR table the MN Association of Social Service Annual Training Conference and Expo compliments the MNRSC's long term goal to carry the message of recovery through the actions of the RSC, the MNRSC Fellowship Services Team, and its defined workgroup projects.

2. Inclusions & Exclusions <What are we going to do? Is there anything in particular that we're not doing?>

Project Plan: <MSSA Conference PR Table version 1>

Revision Date: 5/12/2018

3. Plan

EACH YEAR:

- 3.1. Add this event to NA Minnesota Region's annual PR table events schedule
- 3.2. Allocate funds in the MN Region's annual budget for booth rental and literature
- 3.3. Registration opens in the Fall for this event, Region PR manager should register, and Region Treasurer should pay booth rental
- 3.4. Project manager and volunteers should be solicited through the Region website and by RCMs and GSRs
- 3.5. Add announcement for volunteers to November MNRSC agenda
- 3.6. Project manager should purchase literature, including *current* Regional Meeting Lists for the table
- 3.7. Project manager should schedule pick-up and drop-off of MN Region's table materials from the PR Projects Manager one month in advance of the event to accommodate the schedules of all volunteers

Key Deliverables / Milestones	Planned Start Date	Planned Completion Date
Project Idea Approval	<MM/DD/YY> or <MM/YY>	<MM/DD/YY> or <MM/YY>
Project Plan Approval	May 12, 2018	May 12, 2018
Design Completed		
Step 1 Completed		
Step 2 Completed		
Step 3 Completed		
Step N Completed		
Testing Completed		
Readiness Review (Go/No-Go Decision)		
Implemented		
Project Closed		

4. Budget Estimate

EXPENSES TO IMPLEMENT PROJECT

Registration / Booth rental	\$500
Literature	\$400

Total Project Budget Estimate

5. Attachments

Twin Cities Area Committee Report

RCM: Saralyn H **Phone:** 952-454-4871 **Email:** lyn_hirsh@yahoo.com

Last committee meeting: 4/21/18 **Attendance:** Voting GSR's 21 + Exec. Committee

Next committee meeting: 5/19/18 at Sabathani Community Center, Room J

Accomplishments

Our area has maintained strong attendance at ASC on a monthly basis for a period of months now with 20+ GSR's in attendance. Service positions are filled and not left open as they once were not long ago! H&I has had several new members join in panel positions, and new commitments have been able to start as a result. 1800 Chicago (Detox) will be new commitment starting in the near future. Public Relations took on a conference in March, and it was well attended by professionals in the community, and our volunteer follow through by members having signed up to take shifts at the table was outstanding!!! Our presence in those settings is invaluable, and materials/future contact has been requested by multiple institutions as a result of that conference.

Plans

Currently our area is in the process of moving toward project based service. In addition to this, GSR's will be bringing inventory forms to their respective groups/meetings that they represent and asking members to fill out the form to bring back for our area inventory to be held in place of June's ASC. A member outside of our Twin Cities Area will facilitate the inventory to provide objective guidance. All members are welcome. H&I is always looking for volunteers to carry our message into facilities. Public Relations will be once again bringing meeting lists back into local emergency rooms in the Twin Cities. H&I/PR will be putting together a workshop/learning day in the latter part of June to provide education and information to members already involved and looking to be involved in both committees. This will be a local effort of three areas: TCA/AOH/SSF. Outreach has been visiting one meeting a month and will continue to do so. ICUCNA X -- September 7 - 9th at the Double Tree in St. Louis Park, MN. Register in advance to support the convention!

Additional Information

Our area will be asking the MN Region to allocate funds in the PR budget for both the MARRCH Conference and Minnesota Social Services Association Conference (MSSA).

UMSO
Profit & Loss
December 31, 2017

	<u>2016</u>	<u>2017</u>
	<u>Totals</u>	<u>Totals</u>
Income		
Sales - All Revenue		
Donations Received (Dept 06)	709.63	2,211.32
Sales - Other Merchandise (D2-4)	2,731.00	1,740.00
Sales - Printing (Dept 08)	3,121.90	902.58
Sales - Services (Dept 09)	1,550.00	
Sales - WSO Items only (Dept 01)	57,451.95	65,500.21
Shipping Receipts (Dept 10)	150.55	
Miscellaneous Sales (Dept 13)	180.00	3,680.78
Total Income	65,895.03	74,034.89
Cost of Goods Sold:	-	-
COGS - Inbound Freight	-	
COGS - Other Merchandise	1,550.16	2,589.74
COGS - WSO	49,996.24	50,338.42
Inventory Adjustments	-	560.00
Inventory Adj - WSO Items	-	
Inventory Purchase Other Merch	-	3,680.78
Total Inventory Adjustments	-	-
Total COGS	51,546.41	57,168.94
Gross Profit	14,348.62	16,865.95
Expenses:		
Accounting Adj.	-	
Communications	1,935.22	2,448.10
Donations given	-	
Equipment Rental	2,154.88	2,137.84
Filing Fees	-	
Financial Service Charges	1,519.47	1,822.27
Misc	721.66	823.00
Insurance	-	1,884.12
Office Supplies	333.39	339.27
Rent	4,176.00	6,084.00
Shipping - Outbound	1,764.01	1,620.91
Travel	6.80	
Total Expense	12,611.43	17,159.51
Net Income	1,737.19	(293.56)

UMSO
Balance Sheet
As of December 31, 2017

ASSETS	FY 2016	FY 2017
Current Assets		
Checking/Savings		
Checking	7,924.42	3,807.53
Savings	1,954.27	1,800.01
Total Checking/Savings	9,878.69	5,607.54
Inventory	23,461.44	27,708.13
Total Inventory	23,461.44	27,708.13
POS Receivables	3,184.00	454.00
Total Other Current Assets	26,645.44	28,162.13
TOTAL ASSETS	36,524.13	33,769.67

LIABILITIES & EQUITY

Liabilities		
Current Liabilities		
Accounts Payable	(985.00)	(2,681.90)
WSO	(1,893.00)	(2,500.00)
Total Accounts Payable	(2,878.00)	(5,181.90)
Other Current Liabilities		
Sales Tax Payable	1,199.00	1,042.00
Total Other Current Liabilities		
Total Current Liabilities	(1,679.00)	(4,139.90)
Total Liabilities	(1,679.00)	(4,139.90)
Equity	32,902.47	32,902.47
Retained Earnings	3,563.47	5,300.66
Net Income	1,737.19	(293.56)
Total Equity	38,203.13	37,909.57
TOTAL LIABILITIES & EQUITY	36,524.13	33,769.67

Net cash flow - 1/1/17 - 12/31/17	- \$4,117
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Net cash flow - 1/1/18 - 5/8/17	\$5,439
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Bank Balances (5/8/18)	Checking	\$11,944
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Owe World	- \$6,500
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May Rent	- \$560
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Phone	- \$165
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Net Cash May 2018	\$4,719
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Savings	\$1,818
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Year	Sales	P/L
2013	\$74,090	\$388
2014	\$65,807	\$1,589
2015	\$67,192	- \$1,425
2016	\$65,895	\$1,737
2017	\$74,034	- \$294

	% Markup	Quantity	UMSO		NA
			Price	Cost	Price
NA Basic Text Hardcover	8%	2	12.50	25.00	11.55
How it Works Hardcover	22%	2	11.00	22.00	9.00
Just for Today Revised	22%	2	11.00	22.00	9.00
NA Step Guide	23%	2	10.45	20.90	8.50
Guiding Principles (hard or soft)	20%	2	13.20	26.40	11.00
Living Clean Book	24%	2	12.10	24.20	9.75
Sponsorship Book	7%	1	8.80	8.80	8.25
Little White Book	25%	20	0.94	18.80	0.75
White Welcome Key tag	25%		0.66	0.00	0.53
Orange 30 Days Key tag	25%	30	0.66	19.80	0.53
Green 60 Days Key tag	25%	10	0.66	6.60	0.53
Red 90 Days Key tag	25%	10	0.66	6.60	0.53
Blue 6 Months Key tag	25%	10	0.66	6.60	0.53
Yellow 9 Months Key tag	25%	10	0.66	6.60	0.53
Moon Glow 1 Year Key tag	25%	5	0.66	3.30	0.53
Grey 18 Months Key tag	25%	5	0.66	3.30	0.53
Black Multiple Years Key tag	25%	5	0.66	3.30	0.53
#1 Who, What, How & Why	38%	10	0.33	3.30	0.24
#2 The Group IP	26%	5	0.39	1.95	0.31
#5 Another Look	38%	7	0.33	2.31	0.24
#6 Recovery & Relapse	38%	20	0.33	6.60	0.24
#7 Am I an Addict ?	38%	12	0.33	3.96	0.24
#8 Just for Today	38%	5	0.33	1.65	0.24
#9 Living the Program	38%		0.33	0.00	0.24
#11 Sponsorship IP, Revised	38%	20	0.33	6.60	0.24
#12 The Triangle of Self-Obsession	38%	10	0.33	3.30	0.24
#13 By Young Addicts, for Young Addicts	26%	15	0.39	5.85	0.31
#14 One Addicts Experience with ...	38%	5	0.33	1.65	0.24
#15 PI & the NA Member	38%		0.33	0.00	0.24
#16 For The Newcomer	38%	15	0.33	4.95	0.24
#17 For Those In Treatment	26%	10	0.39	3.90	0.31
#19 Self-Acceptance	38%	10	0.33	3.30	0.24
#20 H & I Service and the NA Member	38%		0.33	0.00	0.24
#21 The Loner Staying Clean in Isolation	26%		0.39	0.00	0.31
#22 Welcome To NA	38%	10	0.33	3.30	0.24
#23 Staying Clean on the Outside	38%	5	0.33	1.65	0.24
#24 Self support in NA	25%		0.66	0.00	0.53
#26 Accessibility, Additional needs	38%		0.33	0.00	0.24
#27 For the parents of young addicts	26%		0.39	0.00	0.31
#28 Funding NA Services	57%	5	0.55	2.75	0.35
#29 Intro to NA Meetings	38%		0.33	0.00	0.24
Working Step Four in Narcotics Anonymous	22%	5	0.94	4.70	0.77
Information about NA	47%		0.44	0.00	0.30
NA: A Resource in Your Community	25%		0.50	0.00	0.40

The Group Booklet, revised	16%		1.10	0.00	0.95
Group Treasurer's Workbook	57%		3.30	0.00	2.10
Group Treasurer's Handbook	57%	1	3.30	3.30	2.10
Behind the Walls	22%		1.16	0.00	0.95
Group Readings Wallet Cards (set of 15)	45%	1	3.85	3.85	2.65
In Times of Illness	20%	5	3.85	19.25	3.20
Introductory Guide to NA	24%	10	2.48	24.80	2.00
Set of Seven Readings	20%		5.50	0.00	4.60
Twelve Concepts for NA Service	21%	1	2.48	2.48	2.05
Bronze Medallion	20%	10	3.85	38.50	3.20
Average	30%				
Subtotal of Order				378.10	
add 7.775 sales tax for UMSO					
add Shipping for NAWS				29.30	
Grand Total				407.40	

WS
Cost
23.10
18.00
18.00
17.00
22.00
19.50
8.25
15.00
0.00
15.90
5.30
5.30
5.30
5.30
2.65
2.65
2.65
2.40
1.55
1.68
4.80
2.88
1.20
0.00
4.80
2.40
4.65
1.20
0.00
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2.40
0.00
0.00
2.40
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0.00
0.00
0.00
1.75
0.00
3.85
0.00
0.00

0.00
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2.10
0.00
2.65
16.00
20.00
0.00
2.05
32.00
306.56
36.79
343.35

UMSO of Narcotics of Anonymous Essentials Order Form 2018

Qty	Item	Cost	Subtotal
	NA Basic Text Hardcover	12.50	
	How it Works Hardcover	11.00	
	Just for Today Revised	11.00	
	NA Step Guide	10.45	
	Guiding Principles (hard or soft)	13.20	
	Living Clean Book	12.10	
	Sponsorship Book	8.80	
	Little White Book	0.94	
	White Welcome Key tag	0.66	
	Orange 30 Days Key tag	0.66	
	Green 60 Days Key tag	0.66	
	Red 90 Days Key tag	0.66	
	Blue 6 Months Key tag	0.66	
	Yellow 9 Months Key tag	0.66	
	Moon Glow 1 Year Key tag	0.66	
	Grey 18 Months Key tag	0.66	
	Black Multiple Years Key tag	0.66	
	Specialty Keytags: 25yr, 30yr, Decade (s)	2.20	
	#1 Who, What, How & Why	0.33	
	#2 The Group IP	0.39	
	#5 Another Look	0.33	
	#6 Recovery & Relapse	0.33	
	#7 Am I an Addict ?	0.33	
	#8 Just for Today	0.33	
	#9 Living the Program	0.33	
	#11 Sponsorship IP, Revised	0.33	
	#12 The Triangle of Self-Obsession	0.33	
	#13 By Young Addicts, for Young Addicts	0.39	
	#14 One Addicts Experience with ...	0.33	
	#15 Pl & the NA Member	0.33	
	#16 For The Newcomer	0.33	
	#17 For Those In Treatment	0.39	
	#19 Self-Acceptance	0.33	
	#20 H & I Service and the NA Member	0.33	
	#21 The Loner Staying Clean in Isolation	0.39	
	#22 Welcome To NA	0.33	
	#23 Staying Clean on the Outside	0.33	
	#24 Self support in NA	0.66	
	#26 Accessibility, Additional needs	0.33	
	#27 For the parents of young addicts	0.39	
	#28 Funding NA Services	0.55	
	#29 Intro to NA Meetings	0.33	
	Working Step Four in Narcotics Anonymous	0.94	
	Information about NA	0.44	
	NA: A Resource in Your Community	0.50	
	The Group Booklet, revised	1.10	

Qty	Item	Cost	Subtotal
	The Group Booklet, revised	1.10	
	Group Treasurer's Workbook	3.30	
	Group Treasurer's Record Pad	2.75	
	Group Treasurer's Handbook	3.30	
	Behind the Walls	1.16	
	Group Readings Wallet Cards (set of 15)	3.85	
	In Times of Illness	3.85	
	Introductory Guide to NA	2.48	
	Set of Seven Readings	5.50	
	Twelve Concepts for NA Service	2.48	
Bronze Medallions:			
	____ Year ____ Quantity	3.85	
	____ Year ____ Quantity	3.85	
	____ Year ____ Quantity	3.85	
	____ Year ____ Quantity	3.85	
	____ Year ____ Quantity	3.85	
	____ Year ____ Quantity	3.85	
	____ Year ____ Quantity	3.85	
	____ Yr Bi-Plate	19.80	
	____ Yr Tri-Plate	23.10	
		Subtotal of Order	
		add 7.775 sales tax	
		Tax Deductable Donation to the UMSO	
		Order Total	

CC# _____ - _____ - _____ - _____ EXP ____ / ____ CVV _____

Please make Checks payable to : **UMSO**

310 East 38th St. Suite 224 Minneapolis, MN 55409

Phone: 612-822-9472 Email: umsona@gmail.com

Hours: Mon & Thurs 6:30 pm to 8:30 pm, Sat 10:00 am to 12:00 pm

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Name _____ Phone _____

Group / Area _____

Address _____

City _____

State _____ Zip _____

NAWS ORDER FORM

WSO, PO Box 9999, Van Nuys, CA 91409-9099 USA

Email: custserv@na.org

<https://cart-us.na.org> OR <https://cart-ca.na.org>

Fax 818-700-0700

DESCRIPTION	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL
6th Edition Basic Text (Hardcover)	1101		\$11.55	
6th Edition Basic Basic Text (Softcover)	1102		\$11.55	
6th Edition Pocket-sized Basic Text (Softcover)	1106		\$11.55	
Gift Edition Basic Text	1107		\$26.25	
Danish 6th Edition Basic Text, Narcotics Anonymous	DK-1101		\$11.55	
Farsi 6th Edition Basic Text, معتادان گمنام	FA-1101		\$11.55	
Italian 6th Edition Basic Text, Narcotici Anonimi	IT-1101		\$11.55	
Norwegian 6th Edition Basic Text, Anonyme Narkomane	NR-1101		\$11.55	
Portuguese (Brazil) 6th Edition Basic Text, Narcóticos Anônimos	PB-1101		\$11.55	
Portuguese 6th Edition Basic Text, Narcóticos Anônimos	PO-1101		\$11.55	
Spanish 6th Edition Basic Text, Narcóticos Anónimos	SP-1102		\$11.55	
Swedish 6th Edition Basic Text, Anonyma Narkomaner	SW-1101		\$11.55	
5th Edition Basic Text Book 1 & 2: French (FR), Nederlands (NL), Russian (RU)	1101		\$10.20	
5th Edition Basic Text (Book 1): Arabic (AR), Bulgarian (BG), Croatian (CR),	1101		\$7.90	
Finnish (FI), German (GE), Greek (GR), Hebrew (HE), Hindi (HI),				
Hungarian (HU), Icelandic (IS), Indonesian (ID), Japanese (JP), Lithuanian (LT), Polish (PL), Thai (TH), and Turkish (TU)				
It Works: How and Why (Hardcover)	1140		\$9.00	
It Works: How and Why (Softcover)	1143*		\$9.00	
Pocket-sized It Works: How and Why	1144		\$9.30	
Just for Today, Revised—Daily Meditations (Softcover Only)	1112*		\$9.00	
Pocket-sized Just for Today, revised	1113		\$9.30	
Just for Today, Revised (Gift Edition)	1114		\$17.40	
An Introductory Guide to Narcotics Anonymous	1200*		\$2.00	
Miracles Happen: The Birth of NA in Words & Pictures	1120		\$28.85/25.97	
Miracles Happen/CD (Softcover)	1121		\$11.00	
The Narcotics Anonymous Step Working Guides	1400*		\$8.50	
Sponsorship (Softcover Only)	1130*		\$8.25	
Living Clean: The Journey Continues (Hardcover)	1150		\$9.75	
Living Clean: The Journey Continues (Softcover)	1151*		\$9.75	
Guiding Principles: The Spirit of Our Traditions (Hardcover)	1201		\$11.00	
Guiding Principles: The Spirit of Our Traditions (Softcover)	1202*		\$11.00	
BOOKLETS (IN ORDER TO RECEIVE THE DISCOUNTED PRICE ON BOOKLETS, YOU MUST PURCHASE 100 OR MORE OF AN INDIVIDUAL ITEM)				
Twelve Concepts for NA Service	1164*		\$2.05	
NA White Booklet	1500*		\$.75/.63	
In Times of Illness (Revised)	1603*		\$3.20/2.95	
The Group Booklet (Revised)	1600*		\$.95/.85	
Behind the Walls	1601*		\$.95/.85	
Working Step Four in NA	3110*		\$.77/.65	
NA: A Resource in Your Community	1604*		\$.40/.37	
SMALL BOOKLETS (IN ORDER TO RECEIVE THE DISCOUNTED PRICE ON SMALL BOOKLETS, YOU MUST PURCHASE 100 OR MORE TOTAL)				
IP #2 The Group	3102*		\$.31/.29	
IP #17 For Those in Treatment	3117*		\$.31/.29	
IP #21 The Loner	3121*		\$.31/.29	
IP #24 Money Matters: Self-Support in NA	3124*		\$.53/.51	
IP #28 Funding NA Services	3128*		\$.35/.33	
PAMPHLETS (IN ORDER TO RECEIVE THE DISCOUNTED PRICE ON PAMPHLETS, YOU MUST PURCHASE 100 OR MORE TOTAL)				
IP #1 Who, What, How, and Why	3101*		\$.24/.22	
IP #5 Another Look	3105*		\$.24/.22	
IP #6 Recovery and Relapse	3106*		\$.24/.22	
IP #7 Am I an Addict?	3107*		\$.24/.22	
IP #8 Just for Today	3108*		\$.24/.22	
IP #9 Living the Program	3109*		\$.24/.22	
IP #11 Sponsorship, Revised	3111*		\$.24/.22	
IP #12 The Triangle of Self-Obsession	3112*		\$.24/.22	
IP #13 By Young Addicts, For Young Addicts	3113*		\$.31/.29	
IP #14 One Addict's Experience...	3114*		\$.24/.22	
IP #15 PI and the NA Member	3115*		\$.24/.22	
IP #16 For the Newcomer	3116*		\$.24/.22	
IP #19 Self-Acceptance	3119*		\$.24/.22	
IP #20 H&I Service and the NA Member	3120*		\$.24/.22	
IP #22 Welcome to NA	3122*		\$.24/.22	
IP #23 Staying Clean on the Outside	3123*		\$.24/.22	
IP #26 Accessibility for Those with Additional Needs	3126*		\$.24/.22	
IP #27 For the Parents or Guardians of Young People in NA	3127*		\$.31/.29	
IP #29 An Introduction to NA Meetings	3129*		\$.24/.22	

PLEASE ADD LANGUAGE CODE WHEN ORDERING 5TH EDITION BASIC TEXT.

NOTE: All items with an asterisk * are available in Spanish translation. Please include the language code "SP" before the Item No.

TOTAL _____

DESCRIPTION	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL
SERVICE PRODUCTS				
H&I Handbook with Audio CD	2101		\$9.65	
H&I Basics	2101G		\$0.60	
Public Relations Handbook (Regular 3-hole punch paper)	2102		\$9.85	
Public Relations Handbook (A4–4-hole punch paper)	2102A		\$9.85	
PR Basics	2102B		\$1.75	
A Guide to World Services in NA, 2016-2018	2104*		\$4.30	
Literature Committee Handbook (Revised 4/91)	2105		\$2.75	
Handbook for NA Newsletters	2106		\$2.10	
A Guide to Phoneline Service	2107		\$3.60	
Treasurer's Handbook, <i>Revised</i>	2109		\$2.10	
Group Treasurer's Workbook, <i>Revised</i>	2110		\$2.10	
A Guide to Local Services in NA, 2002 Version	2111*		\$7.05	
Outreach Resource Information	2113		\$2.75	
Additional Needs Resource Information	2114		\$2.75	
Institutional Group Guide	2115		\$4.30	
Planning Basics	2116		\$2.05	
Group Treasurer's Record Pad, <i>Revised</i> (records for 13 months)	9001		\$0.75	
Group Business Meeting	2202*		\$.24/.22	
Group Trusted Servants: Roles & Responsibilities	2203*		\$.24/.22	
Disruptive & Violent Behavior	2204*		\$.24/.22	
NA Groups & Medication	2205*		\$.31/.29	
Principles and Leadership in NA Service	2206*		\$.31/.29	
Social Media and Our Guiding Principles	2207*		\$.31/.29	
☛ Membership Survey	2301*		\$0.30	
☛ Information about NA	2302*		\$0.30	
☛ NA & Persons Receiving Medication-Assisted Treatment	2306*		\$0.30	
☛ PR Folder	2310		\$0.95	
SPECIALTY ITEMS				
Group Starter Kit (<i>now includes 7th Tradition Box</i>)	9020		\$6.75	
7th Tradition Box	9111		\$3.00	
Group Reading Cards (Set of 7)	9130*		\$4.60	
Complete Poster Set (7) (includes items marked with ◆)	9070*		\$10.00	
◆ My Gratitude Speaks Poster (17½" x 23")	9071*		\$1.45	
◆ Serenity Prayer Poster (17½" x 23")	9072*		\$1.45	
◆ Twelve Steps Poster (23" x 35")	9073*		\$3.30	
◆ Twelve Traditions Poster (23" x 35")	9074*		\$3.30	
◆ Third Step Prayer Poster (17½" x 23")	9075*		\$1.45	
◆ Just for Today Poster (17½" x 23")	9076*		\$1.45	
◆ Twelve Concepts Poster (23" x 35")	9077*		\$3.30	
NA Wallet Card (Group Readings) (Bundle of 15)	9127		\$2.65	
Literature Rack (Wire, 8-Pocket)	9053		\$20.80	
Literature Rack (Wire, 16-Pocket)	9054		\$26.15	
Literature Rack (Wire, 20-Pocket)	9055		\$38.10	
Basic Journal	9400		\$20.80	
JFT Journal	9405		\$14.00	
Twelve Traditions Bookmarks Set	9406		\$12.00	
Basic Mug	9415		\$6.40	
2018 JFT Calendar	9500		\$11.75	
MULTIMEDIA PRODUCTS				
☛ Basic Text–Audio CD Set	8811		\$10.20	
☛ It Works: How and Why–Audio CD (MP3 player/reader)	8820		\$9.00	
☉ ☛ It Works: How and Why–6 Tapes	SP-8820		\$9.00	
☛ NA White Booklet–ASL DVD	1500ASL		\$0.75	
☉ It Works–CD-ROM	8910		\$21.80	
Just for Today DVD (Running time: 20:17)	8001		\$60.60	

NOTE: All items with an asterisk * are available in Spanish translation. Please include the language code “**SP**” before the Item No. Please refer to our product catalog for listings of available translated items. If the language preference is not specified, the order will be filled in English.

☉ Limited quantities—will be discontinued when depleted.

Note: All items and/or categories marked with this symbol ☛ **DO NOT QUALIFY** for the WSO discount policy.
All prices are subject to change without notice.

TOTAL _____

KEYTAGS

DESCRIPTION	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL
Welcome (White)	4100*		\$.53	
30 Days (Orange)	4101*		\$.53	
60 Days (Green)	4102*		\$.53	
90 Days (Red)	4103*		\$.53	
6 Months (Blue)	4104*		\$.53	
9 Months (Yellow)	4105*		\$.53	
1 Yr (Moonglow)	4106*		\$.53	
18 Months (Grey)	4107*		\$.53	
Multiple Yrs (Black)	4108*		\$.53	

TOTAL _____

CHIPS

DESCRIPTION	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL
Welcome (White)	4200		\$.35	
30 Days (Orange)	4201		\$.35	
60 Days (Green)	4202		\$.35	
90 Days (Red)	4203		\$.35	
6 Months (Blue)	4204		\$.35	
9 Months (Yellow)	4205		\$.35	
1 Yr (Moonglow)	4206		\$.35	
18 Months (Grey)	4207		\$.35	
Multiple Yrs (Black)	4208		\$.35	

TOTAL _____

BRONZE MEDALLIONS*

DESCRIPTION	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL
18 Months	43		\$3.20	
Year	43		\$3.20	
Year	43		\$3.20	
Year	43		\$3.20	
Year	43		\$3.20	
Year	43		\$3.20	

DESCRIPTION	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL
18 Months	43		\$3.20	
Year	43		\$3.20	
Year	43		\$3.20	
Year	43		\$3.20	
Year	43		\$3.20	
Year	43		\$3.20	

1 year thru 60 years, 18 months, and eternity are available. Please indicate year required after item number.

TOTAL _____

*Spanish medallions available: 1 thru 40 years, 18 months, and eternity are available. Please write "SP" before item no.

LASER-ETCHED MEDALLIONS

LASER-ETCHED MEDALLIONS & KEYCHAIN BUNDLE

DESCRIPTION	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL
18 Months	75		\$12.50	
Year	75		\$12.50	
Year	75		\$12.50	
Year	75		\$12.50	
Year	75		\$12.50	
Year	75		\$12.50	
Year	75		\$12.50	
Year	75		\$12.50	
Year	75		\$12.50	
Year	75		\$12.50	
Year	75		\$12.50	

DESCRIPTION	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL
18 Months	7500B		\$16.50	
Year	75 B		\$16.50	
Year	75 B		\$16.50	
Year	75 B		\$16.50	
Year	75 B		\$16.50	
Year	75 B		\$16.50	
	75 B		\$16.50	
	75 B		\$16.50	
	75 B		\$16.50	
	75 B		\$16.50	
	75 B		\$16.50	

1 year thru 50 years, 18 months, and eternity are available. Please indicate year required after item number.

TOTAL _____

TRI-PLATE MEDALLIONS

COLOR/YEAR	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL
			\$23.45/19.45	
			\$23.45/19.45	
			\$23.45/19.45	
			\$23.45/19.45	
			\$23.45/19.45	
			\$23.45/19.45	

COLOR/YEAR	ITEM NO.	QUANTITY	UNIT PRICE	TOTAL
			\$23.45/19.45	
			\$23.45/19.45	
			\$23.45/19.45	
			\$23.45/19.45	
			\$23.45/19.45	
			\$23.45/19.45	

Tri-plate medallions available 1 thru 50 years, 18 months, and eternity. Please indicate color/year required and corresponding Item No.

Discount price is based on purchasing 25 pieces or more total.

TOTAL _____

VARIATION	SERIES
Green/pearl/black	6100
Purple/dark blue/black	6200
Blue/pearl/black	6300
Red/pearl/black	6400
Black/silver/gold	6500
Pink/pearl/gold	6600
Gold/pearl/black	6700
Violet/pearl/black	6800
Orange/black/pearl	6900

MEDALLION HOLDERS

DESCRIPTION	ITEM #.	QUANTITY	UNIT PRICE	TOTAL
Keychain for etched medallion	6090		\$8.00	
Keychain for bronze: Black	6091		\$8.00	
Keychain for bronze: Satin Gold	6092		\$8.00	
Keychain for bronze: Bronze	6093		\$8.00	

TOTAL _____

PAGE TOTAL _____

Single Purchase Discounts

If your order **SUBTOTAL** (all 3 pages):

\$.01 — \$499.00 = 0%
\$500.00 — \$2,499.00 = 6.5%
\$2,500.00 — \$4,999.00 = 8%

Shipping and Handling Fee Schedule

If your order **SUBTOTAL** (all 3 pages):

\$.01 — \$25.00 add \$6.00
\$25.01 — \$50.00 add \$9.00
\$50.01 — \$150.00 add 17%
\$150.01 — \$500.00 add 12%
\$500.01 — and up add 8%

MAKE CHECKS PAYABLE TO NAWs, INC.

All purchases from outside the US must be made by Cashier's Check or Money Order drawn in US currency, or the equivalent in Canadian currency.

To protect your privacy and to maintain security, credit card orders will now be processed exclusively through our webstores at www.na.org. We will NOT accept credit card information by telephone, fax, email, or postal mail. Orders paid by check or money order can still be mailed to the WSO.

Page 1 total _____ +

Page 2 total _____ +

Page 3 total _____ +

SUBTOTAL (pages 1, 2, & 3) _____ =

Subtract Discounts _____
(When applicable)

Add Shipping and Handling Fee _____
(See schedule)

Add Sales Tax _____
(California orders only)

ORDER TOTAL _____

Ship to: Please print all information and include a daytime phone number and/or email. Do not abbreviate streets or cities. Note: deliveries to PO Boxes must be picked up within seven days or they will be returned to the WSO. Return shipping will be at customer's expense.

NAME _____ PHONE _____

STREET ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

There will be an additional charges of \$13.00 for any ADDRESS CORRECTION made by UPS.

NOTE: OVERNIGHT AND/OR EXPRESS SHIPMENTS ARE AT CUSTOMER'S EXPENSE.

Invoice to: (if different than shipping address)

NAME _____ PHONE _____

STREET ADDRESS _____

CITY _____ STATE _____ ZIP CODE _____

EMAIL _____

CUSTOMER ID (found in the upper right corner of invoice) _____

If ordering for a group, area, region, treatment or correctional facility, please indicate.

☐ Indiv./Grp. ☐ Area ☐ Region ☐ Organization NAME _____

Please check your orders once received for any damage or incorrect products and notify customer service within 30 days of the invoice date. A complete RETURN POLICY is published online at <https://cart-us.na.org> or <https://cart-ca.na.org>.